|    | U.S. v. Manafort   |  |  |  |
|----|--|--|--|--|
| 1  | UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINIA ALEXANDRIA DIVISION        |  |  |  |
| 2  |  |  |  |  |
| 3  | x  |  |  |  |
| 4  | UNITED STATES OF AMERICA, : Criminal Action No. : 1:18-CR-83                                 |  |  |  |
| 5  | versus :   |  |  |  |
| 6  | PAUL J. MANAFORT, JR.,   |  |  |  |
| 7  | : August 8, 2018  Defendant.: Volume VII - P.M.  |  |  |  |
| 8  |  |  |  |  |
| 9  | TRANSCRIPT OF JURY TRIAL  BEFORE THE HONORABLE T.S. ELLIS, III  UNITED STATES DISTRICT JUDGE |  |  |  |
| 10 | APPEARANCES:   |  |  |  |
| 11 |  |  |  |  |
| 12 | FOR THE GOVERNMENT: UZO ASONYE, AUSA United States Attorney's Office                         |  |  |  |
| 13 | 2100 Jamieson Avenue<br>Alexandria, VA 22314<br>and  |  |  |  |
| 14 | GREG ANDRES, SAUSA   |  |  |  |
| 15 | BRANDON LANG VAN GRACK, SAUSA<br>Special Counsel's Office                                    |  |  |  |
| 16 | U.S. Department of Justice 950 Pennsylvania Avenue NW  |  |  |  |
| 17 | Washington, D.C. 20530   |  |  |  |
| 18 | FOR THE DEFENDANT: JAY ROHIT NANAVATI, ESQ. BRIAN KETCHAM, ESQ.                              |  |  |  |
| 19 | Kostelanetz & Fink LLP<br>601 New Jersey Avenue NW   |  |  |  |
| 20 | Suite 620<br>Washington, DC 20001  |  |  |  |
| 21 | and THOMAS E. ZEHNLE, ESQ.   |  |  |  |
| 22 | Law Office of Thomas E. Zehnle 601 New Jersey Avenue NW                                      |  |  |  |
| 23 | Suite 620<br>Washington, DC 20001  |  |  |  |
| 24 | and KEVIN DOWNING, ESQ.  |  |  |  |
| 25 | Law Office of Kevin Downing<br>601 New Jersey Avenue NW<br>Suite 620                         |  |  |  |
|    |  |  |  |  |

| (Appearances continued)  2   |    | U.S.                     | v. Manafort   |
|--|----|--------------------------|---|
| and RICHARD WILLIAM WESTLING, ESO. Epstein, Becker, & Green, PC 1227 25th Street NW Washington, DC 20037  OFFICIAL COURT REPORTER: TONIA M. HARRIS, RPR U.S. District Court, Ninth Floor 401 Courthouse Square Alexandria, VA 22314  8 9 10 11 12 13 14 15 16 17 18 19 20 21   | 1  | (Appearances continued)  | 1568  |
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| OFFICIAL COURT REPORTER:  TONIA M. HARRIS, RPR U.S. District Court, Ninth Floor 401 Courthouse Square Alexandria, VA 22314  10 11 12 13 14 15 16 17 18 19 20 21  |    |                          | RICHARD WILLIAM WESTLING, ESQ.<br>Epstein, Becker, & Green, PC<br>1227 25th Street NW |
| U.S. District Court, Ninth Floor 401 Courthouse Square Alexandria, VA 22314  8 9 10 11 12 13 14 15 16 17 18 19 20 21   | 5  |                          |   |
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| Tonia M. Harris OCR-USDC/EDVA 703-646-1438   |    |                          | Tonia M. Harris OCR-USDC/EDVA 703-646-1438—   |

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M. Magionos - Direct
                                                              1571
 1
                        PROCEEDINGS
 2
                   AFTERNOON SESSION
 3
    (Court proceedings commenced at 1:37 p.m.)
              THE COURT: All right. Let's bring in the jury.
 4
 5
              You're prepared to proceed, Mr. Andres?
 6
              MR. ANDRES: Yes, Your Honor.
              THE COURT: All right. Let's do so. Bring the jury
 7
 8
    in, please.
 9
              (Jury in.)
              THE COURT: You may be seated. Ladies and
10
11
    gentlemen, let me confirm your lunches were acceptable and
12
    you've had enough time.
13
              THE JURORS: Yes.
              THE COURT: All right. Bring Mr. -- not Mr. --
14
15
    Ms. Magionos back, please. There she is.
              You'll recall, ma'am, that you remain under oath.
16
    You may resume the stand.
17
18
              All right. Mr. Andres, you may proceed.
19
    (Witness previously sworn in A.M. session.)
20
                     DIRECT EXAMINATION (Cont'd)
21
    BY MR. ANDRES:
22
         Ms. Magionos, we're going to look at the ELMO on the
23
    screen, but to the extent you're not able to locate an
24
    exhibit, we'll publish it for you.
25
              I'm going to start with Government Exhibit 66D,
                               -Tonia M. Harris OCR-USDC/EDVA 703-646-1438-
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—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1572
 1
    which is in evidence, page 4480.
 2
              MR. ANDRES: May I publish that, Your Honor?
 3
               THE COURT: Yes, you may.
    BY MR. ANDRES:
 4
         Do you see the document on 66D --
 5
 6
         Yes.
    Α.
         -- that's on the screen. Can you tell me what that is?
 7
         Yes. This is a page from the account opening doc for
 8
    Α.
    Bletilla Ventures Limited and it shows the beneficial owner of
10
    the account.
11
        And who is that?
12
    A. Mr. Manafort.
         Can you highlight -- where it's being pointed to, is that
13
14
    where it's located, the name?
15
    Α.
         Yes.
16
       And what's the date of this document?
17
       February 1, 2012.
    Α.
         Okay. Can I ask you to turn to the second page of this
18
    0.
19
    document?
20
               Can I ask you to look at the bottom of the document?
21
               Okay. I'll move on. We don't have a copy of the
22
    second page.
23
               Can I ask you to turn to Government Exhibit 66D and
24
    Bates number 5105.
25
              MR. ANDRES: May I publish this, Your Honor.
                                -Tonia M. Harris OCR-USDC/EDVA 703-646-1438-
```

- M. Magionos Direct 1573
- 1 THE COURT: You may.
- 2 BY MR. ANDRES:
- 3 Q. Can you tell me what this document is?
- 4 | A. Again, a page from an account opening doc for LOAV
- 5 Advisors Limited.
- 6 Q. Okay. And if you look at the top, who's listed -- when
- 7 | it says, "We the undersigned," who's listed there?
- 8 | THE COURT: All right. Let's not have any pointing.
- 9 You're not on the stand.
- 10 THE PARALEGAL: Yes, Your Honor. My apologies.
- 11 THE COURT: All right. Proceed.
- 12 BY MR. ANDRES:
- 13 Q. Do you see on the top of the document A it says, "We the
- 14 undersigned"? What does it say there?
- 15 A. Intra Jura CY Limited.
- 16 Q. In the course of the investigation, did you learn what
- 17 | Intra Jura CY is?
- 18 A. Yes.
- 19 Q. What is it?
- 20 | A. It's an entity associated with Dr. Kypros Chrysostomides'
- 21 | law firm.
- 22 | Q. Okay. If you look further down, it says the name of the
- 23 | beneficial owners. Can you tell me who is listed in those
- 24 documents?
- 25 A. Mr. Gates and Mr. Manafort.

- 1 Q. And if you can turn to the last page, Page 4 of the last
- 2 page. Let me ask you to turn to Government Exhibit 66D, Bates
- 3 No. 4248.
- 4 Can you tell me what that is?
- 5 A. This is a signature card for Lucicle Consultants Limited.
- 6 Q. Okay. And who's listed on the signature card?
- 7 A. Mr. Gates and Mr. Manafort.
- 8 Q. Okay. Can I ask you to turn to 4239?
- 9 What is that?
- 10 A. This is the copy of Mr. Manafort's passport.
- 11 | Q. And what does it say below there, that it's certified?
- 12 A. Yes. A certified true copy, Dr. K. Chrysostomides &
- 13 | Company.
- 14 Q. Can I ask you to look at Government Exhibit 66D and
- 15 | page 3958.
- 16 THE COURT: Is that a copy of the entire passport,
- 17 | if you know?
- THE WITNESS: No, I don't know. I believe it was
- 19 just the first page.
- 20 THE COURT: All right. Well, we'll be clear about
- 21 | that in the future. Next question.
- 22 BY MR. ANDRES:
- 23 Q. Can you take a look at 66D, 3958?
- 24 A. Yes.
- 25 | O. What is that?

M. Magionos - Direct 1575

- 1 A. This is account opening documents for Yiakora Ventures
- 2 Limited.
- 3 Q. And what does it reflect?
- 4 | A. It shows Mr. Manafort as the beneficial owner.
- 5 Q. Can I ask you to turn also to Government Exhibit 66D,
- 6 3965.
- 7 Can you tell me what that is?
- 8 A. Yes. It's a copy from the front page of Mr. Manafort's
- 9 passport.
- 10 | Q. Okay. And I'm going to ask you to -- ask you to turn to
- 11 | 3965 -- 60 -- oops.
- 12 With respect to the accounts in your chart in
- 13 | Government 63, as of July 2014, were any of the accounts --
- 14 | did they remain open?
- 15 A. Yes.
- 16 Q. What accounts remained open?
- 17 | A. The accounts in St. Vincent and the Grenadines, Global
- 18 | Endeavour, they had two bank accounts listed in the chart, and
- 19 | then Jeunet Limited.
- 20 Q. How about the accounts in Cyprus?
- 21 A. They were all closed by that time.
- 22 | Q. And with respect to the -- with respect to the entities
- 23 | in St. Vincent and the Grenadines, who is listed on those
- 24 accounts?
- 25 A. Mr. Kilimnik was listed as the beneficial owner.

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    M. Magionos - Direct
                                                                1576
 1
         Okay. And who was listed as the authorized signatory?
 2
         Individuals from Dr. Chrysostomides' law firm, so
 3
    Myrianthi Christou, Chrystalla Dekatris, Eleni Chrysostomides,
    Georgoula Mavrides, and Evelina Georgiades.
 4
 5
         During the course of your investigation, did you identify
 6
    documents relating to the entities related to the bank
 7
    accounts in Government Exhibit 63?
 8
         Incorporation documents.
    Α.
         Okay. Can I ask you to turn to Government Exhibit 61.
    Q.
10
              Do you have that?
11
              Can you tell me what that is?
12
         Yes. This chart lists the foreign entities. It lists
    Α.
13
    their name, their -- the date they were incorporated as well
14
    as the incorporation location.
15
              MR. ANDRES: The Government moves to admit
16
    Government's Exhibit 61.
17
              MR. WESTLING: No objection, Your Honor.
18
              THE COURT: Admitted.
19
                              (Government's Exhibit No. 61
20
                              admitted into evidence.)
21
              MR. ANDRES: May I publish it?
22
              THE COURT: You may, if you need to.
23
    BY MR. ANDRES:
24
         Can you describe what's listed in this chart?
25
         Yes. It lists the -- the entity name, the date the
    Α.
```

-Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

M. Magionos - Direct

- 1 entity was created or incorporated, and the country that the
- 2 | entity was incorporated in.
- 3 Q. When you compare the entities listed in Government
- 4 Exhibit 61, did the entities in Government Exhibit 63, the
- 5 bank accounts, what do you find?
- 6 A. They're the same.
- $7 \mid Q$ . And with respect to the underlying incorporation
- 8 documents related to the entities in Government Exhibit 61,
- 9 | was Mr. Manafort's name listed on any of those incorporation
- 10 | documents?
- 11 A. No.
- 12 Q. Was Mr. Gates?
- 13 A. No.
- 14 | O. Was Mr. Kilimnik?
- 15 A. No.
- 16 Q. Were there individuals who were identified as the
- 17 directors of those entities?
- 18 A. Yes.
- 19 Q. And how about the secretaries?
- 20 A. Yes.
- 21 | Q. And who was listed on the accounts for the various
- 22 | secretaries and board directors?
- 23 A. And this is only for the Cypriote entities.
- 24 Q. Yes.
- 25 A. Intra Jura was listed as the director or secretary for

- 1 | many of the entities in this chart.
- 2 Q. Can I ask you to turn to Government Exhibit 66A, 3280.
- 3 MR. ANDRES: May I publish that, Your Honor?
- 4 THE COURT: Yes.
- 5 BY MR. ANDRES:
- 6 Q. What is that document that you're looking at?
- 7 A. It's a certificate of incorporation for Actinet Trading
- 8 Limited.
- 9 Q. And does the -- does that document list any names
- 10 | associated with Actinet Trading?
- 11 A. Not on this page. This page lists the date of
- 12 | incorporation as May 29, 2009.
- 13 Q. Can I ask you to turn to 3282?
- What is that document?
- 15 A. This document lists the director and the secretary for
- 16 Actinet Trading Limited.
- 17 | Q. And who is list -- is that the same party listed for the
- 18 | director and secretary?
- 19 A. Yes, it is.
- 20 Q. And who is listed?
- 21 A. Intra Jura CY Limited.
- 22 | Q. And is there an address listed with Intra Jura?
- 23 A. Yes.
- 24 Q. What is it?
- 25 A. It's Lampousas 1, 1095 Nicosia, Cyprus.

- 1 Q. And is that -- did you learn that there's another entity
- 2 | associated with that address?
- 3 | A. Yes.
- 4 Q. What entity?
- 5 A. Dr. K. Chrysostomides' law firm.
- 6 Q. Okay. And, lastly, can I ask you to take a look at 3283?
- 7 What's that document?
- 8 A. This shows the shareholder for Actinet Trading Limited.
- 9 Q. Okay. And who's the shareholder?
- 10 A. Intra Jura CY Limited.
- 11 Q. You testified about various overseas bank accounts.
- During the course of your investigation, did you
- 13 | trace incoming and outgoing funds from those accounts?
- 14 A. Yes.
- 15 Q. Did you trace payments to the United States?
- 16 A. I did.
- 17 Q. And what did you find?
- 18 | A. I found that payments made from the foreign bank accounts
- 19 | went to vendors, went to purchase real estate, were
- 20 | transferred to DMP International or Davis Manafort Partners,
- 21 | Mr. Manafort, his family, and related entities.
- 22 Q. Based on that review, did you identify all of the vendors
- 23 and real estate entities in the United States?
- 24 A. I did.
- 25 Q. And of that group, did you concentrate on some subset of

- 1 | the vendors and real estate entities?
- 2 A. Yes.
- 3 Q. How did you decide which vendors to include in your
- 4 | analysis?
- 5 A. I looked at the volume of transactions that were involved
- 6 | as well as the dollar volume of transactions.
- 7 Q. Did you obtain information from the vendors in real
- 8 estate companies?
- 9 A. Yes.
- 10 Q. What information?
- 11 A. The vendors provided copies of invoices, contracts and
- 12 agreements as well as their bank account information. The
- 13 | real -- for the real estate transactions, I reviewed title
- 14 records.
- 15 | Q. And with respect to the vendors and the real estate
- 16 | entities, was the client or customer generally the same
- 17 | person?
- 18 A. Yes.
- 19 Q. Who did you find were the clients or customers?
- 20 A. Mr. Manafort.
- 21 Q. Okay. Let me ask you: In the course of your
- 22 | investigation, did you obtain information with respect to
- 23 | Aegis Holdings?
- 24 A. Yes.
- 25 Q. Okay. And do you know what Aegis Holdings is?

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-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1581
 1
         Yes. It's -- it provides investment advice and
 2
    facilitated investment for Mr. Manafort.
 3
         And do you know who owned or ran Aegis Holdings?
    Q.
 4
        Marc Baldinger.
    Α.
         Can I ask you to take a look at Government Exhibit 67A,
 5
 6
    Bates No. 354 to 355?
 7
              Can you tell me what that is?
              MR. ANDRES: May I publish, Your Honor?
 8
 9
              THE COURT: Yes.
    BY MR. ANDRES:
10
11
         What is that?
12
         This is wire remittance advice for Global Endeavour and a
    transaction in the amount of $500,000 dated September 3, 2013.
13
         Okay. And during the course of the investigation, did
14
15
    you trace this -- trace different aspects of this transaction?
16
         I did.
    Α.
17
         Okay. Let me show you Government Exhibit 65A1.
18
              Can you tell me what that is?
         Yes. This is Aegis Holdings LLC's bank account dated
19
20
    September 30, 2013.
21
              MR. ANDRES: Your Honor, the Government moves to
22
    admit 65A1 pursuant to our bank records stipulation.
23
              MR. WESTLING: No objection, Your Honor.
24
              THE COURT: Admitted.
25
                              (Government's Exhibit No. 65A1
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-Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

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—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1582
                              admitted into evidence.)
 1
    BY MR. ANDRES:
 2
 3
       And is there a payment on that -- on those records that
    you determined related to Mr. Manafort?
 4
 5
        Yes.
 6
              MR. ANDRES: May I publish that, Your Honor?
 7
              THE COURT: Yes.
    BY MR. ANDRES:
 8
    Q. Let me direct your attention to the payment September 3,
    2013. Can you explain what that is?
10
11
       Yes. This is an incoming wire from Global Endeavour,
12
    Inc., in the amount of $500,000 and the transaction occurred
13
    on September 3, 2013.
       Okay. During the course of your investigation, did you
14
15
    identify e-mail correspondence relating to this transaction?
16
        Yes.
    Α.
17
         Can I ask you to take a look at Government Exhibit 327A.
18
              Can you tell me what that is?
         This is an e-mail string between Marc Baldinger and Paul
19
20
    Manafort.
21
              MR. ANDRES: Your Honor, the Government moves to
22
    admit Government Exhibit 327A.
23
              MR. WESTLING: No objection.
24
              THE COURT: Admitted.
25
                              (Government's Exhibit No. 327A
```

-Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

- -U.S. v. Manafort-M. Magionos - Direct 1583 admitted into evidence.) 1 2 MR. ANDRES: Can I publish that, please? 3 THE COURT: Yes. BY MR. ANDRES: 4 Ms. Magionos, can you -- can you summarize the e-mail in 5 6 327A, beginning with the top e-mail, the date, the "to" and 7 "from" and the subject? Yes. It's from Marc Baldinger to Paul Manafort, and it 8 says -- it references wire instructions and says "Paul, Received. Wire funds to Halen today." 10 Can I ask you to look at the e-mail at 10:44 a.m. and 11 12 summarize that for the jury? 13 Yes. Mr. Manafort is e-mailing Mr. Baldinger and says that the funds should be in the account today coming from 14 15 Global Endeavour Limited. During the course of the investigation, did you learn and 16 17 trace certain payments to an entity known as Alan Couture? 18 I did. Α. 19 Did you trace those payments? 20 Α. Yes. 21 And where did those payments come from? 22 The payments came from Cyprus and St. Vincent and the 23 Grenadines as well as domestic accounts. 24 Can I ask you to take a look at Government Exhibit 65B?
  - -Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

Can you tell me what that is?

- 1 A. This is a chart that summarizes the invoices that were
- 2 | submitted to Mr. Manafort from Alan Couture as well as the
- 3 | payments made from both foreign and domestic bank accounts to
- 4 Alan Couture.
- 5 Q. What documents did you rely on in creating that chart?
- 6 A. I relied on invoices provided by Alan Couture and foreign
- 7 | and domestic bank account statements and wire remittance
- 8 advice.
- 9 Q. Did you also rely on documents seized from Mr. Manafort's
- 10 | condominium during a search warrant?
- 11 A. Yes.
- 12 Q. And were those records that you used to make this chart,
- 13 | were they voluminous?
- 14 A. Yes, they were.
- 15 | Q. And prior to finalizing this chart, did you check your
- 16 | work for its accuracy?
- 17 A. Yes.
- MR. ANDRES: Your Honor, the Government moves to
- 19 | admit Government Exhibit 65B.
- 20 MR. WESTLING: Your Honor, just renewing our
- 21 | cumulative objection, but other than that, that's all we have.
- 22 THE COURT: All right. You mean because we've
- 23 | already heard evidence about this payment.
- 24 MR. WESTLING: That's correct, Your Honor.
- 25 THE COURT: All right. I'll overrule it. It does

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    M. Magionos - Direct
                                                                1585
 1
    seem cumulative. Let's see if you can keep it down to a dull
 2
    roar, Mr. Andres.
 3
                              (Government's Exhibit No. 65B
 4
                              admitted into evidence.)
 5
              MR. ANDRES: Thank you, Your Honor. May I publish
    that, Your Honor.
 6
 7
              THE COURT: Not a good first step on dull roar, but
 8
    go ahead. You may do so.
    BY MR. ANDRES:
         Ms. Magionos, can you describe the information in the
10
    chart in Government Exhibit 65B?
11
12
         Yes. On the left side I have summarizes -- summarized
13
    the invoices submitted by Alan Couture to Mr. Manafort. And
14
    then on the right side of the chart, I have listed all of the
15
    payments made either from foreign or domestic bank accounts to
16
    Alan Couture. And I have tried to match up the payments to
17
    the specific invoices, but they are pretty much matched up by
    date and transaction amount.
18
         Okay. With respect to the first entry in the chart, can
19
20
    you explain that entry?
21
         Yes. On March 16, 2010, Alan Couture submitted an
    invoice in the amount of $15,195. On March 30, 2010,
22
23
    Yiakora Ventures Limited transferred $15,000 to Alan Couture.
24
    Q. Can I ask you to take a look at Government Exhibit 66D,
25
    specifically Bates No. 4151?
```

- Can you tell me what that is?
- 2 A. This is a wire remittance advice for Yiakora Ventures
- 3 Limited. It's dated March 30, 2010, in the amount of \$15,000
- 4 to Alan Couture.
- 5 Q. And where did you obtain that document from?
- 6 A. From the Cyprus MLAT.
- 7 Q. During the course of your investigation, did you
- 8 determine who the beneficial owner of Yiakora Ventures Limited
- 9 was?
- 10 A. Yes.
- 11 Q. Let me ask you to turn back to the chart in Government
- 12 Exhibit 65B.
- Can you explain the entry at August 3, 2010?
- 14 | A. Yes. On August 3, 2010, Alan Couture submitted an
- 15 invoice in the amount of \$32,500 to Mr. Manafort. And on
- 16 August 12, 2010, Leviathan Advisors Limited transferred
- 17 | \$32,500 to Alan Couture.
- 18 Q. Let me show you what's been marked as Government's
- 19 Exhibit 66D. Turn to Bates No. 4986.
- Can you tell me what that document is?
- 21 | A. Yes. This is wire remittance advice for Leviathan
- 22 | Advisors Limited, and it's dated August 12, 2010, and it shows
- 23 | a wire transfer of \$32,500 to Alan Couture.
- 24 | Q. And that's the information documented in your chart?
- 25 A. Yes.

- 1 Q. Let me ask you: During the course of the investigation,
- 2 | did you obtain e-mails or review e-mails that related to
- 3 | certain purchases at Alan Couture?
- 4 A. I did.
- 5 Q. Can you turn to Government Exhibit 65B1, and specifically
- 6 Bates No. 1435?
- 7 A. Yes.
- 8 | Q. Can you explain to the jury what that is?
- 9 A. This is an e-mail from Mr. Manafort to Myria at
- 10 | accounts.management@chrysostomides.com.cy, and he's asking --
- 11 | Mr. Manafort is asking that five transfers listed below be
- 12 | made from Leviathan account and to confirm to him when the
- 13 transfers had been made.
- 14 MR. ANDRES: Your Honor, the Government moves to
- 15 | admit 65B1 and ask to publish it.
- MR. WESTLING: No objection.
- 17 THE COURT: Admitted. You may do so.
- 18 (Government's Exhibit No. 65B1
- 19 admitted into evidence.)
- 20 BY MR. ANDRES:
- 21 Q. Starting at the top of the e-mail, Ms. Magionos, can you
- 22 | explain what's indicated?
- 23 A. Yes. On August 12, 2010, Mr. Manafort sent an e-mail
- 24 requesting the transfers that are below.
- 25 Q. With respect to the "to" line, can you read that?

M. Magionos - Direct

- 1 A. Yes. It's accounts.management@chrysostomides.com.cy.
- 2 Q. And where do you understand that e-mail address to be
- 3 | associated with?
- 4 A. Dr. K. Chrysostomides' law firm.
- 5 Q. Can you read the subject line?
- 6 A. "Wire transfers from Leviathan account."
- 7 Q. And is there, in the body of that e-mail, a transfer that
- 8 | relates to Alan Couture?
- 9 A. Yes.
- 10 Q. Can you explain that?
- 11 A. Yes. Mr. Manafort is requesting that a wire transfer in
- 12 | the amount of \$32,500 be made to Alan Couture.
- 13 Q. Can I ask you to turn back to the chart in Government's
- 14 Exhibit 65B?
- Does that chart include all of the invoices to Alan
- 16 | Couture from 2010 to 2014?
- 17 | A. All of the invoices that were provided by them, correct.
- 18 | Q. And who is the client or customer on all of those
- 19 invoices?
- 20 A. Mr. Manafort.
- 21 | Q. Does your chart identify all the payments to Alan Couture
- 22 from overseas accounts?
- 23 A. Yes.
- 24 | Q. Does the chart list the total amount of payments for the
- 25 | period from 2010 to 2014 from the overseas accounts?

—U.S. v. Manafort— M. Magionos - Direct 1589 1 Α. Yes. 2 How much is that? Q. 3 The total payments from foreign accounts were \$748,000 --Α. or pardon me -- \$748,464.59. 4 Okay. That's the total of the overseas payments? 5 Q. 6 Correct. Α. 7 What's the total of payments for that period? \$1,032,589.59. 8 Α. And how do you -- how do you account for the discrepancy Q. 10 between the overseas payments and the total number of payments 11 to Alan Couture? 12 There were payments made from Mr. Manafort's domestic 13 accounts. During the course of your investigation did you --14 15 THE COURT: Would you call that a discrepancy? THE WITNESS: A difference between --16 17 THE COURT: A difference, not a discrepancy; is that 18 correct. 19 THE WITNESS: That's correct, Your Honor. 20 THE COURT: Next question. BY MR. ANDRES: 21 22 During the course of your investigation, did you learn of 23 payments to an entity known as American Service Center Associates of Alexandria? 24 25 Α. Yes.

M. Magionos - Direct

- 1 Q. Is that entity also known as Mercedes-Benz of Alexandria?
- 2 A. Yes.
- 3 Q. During the course of the investigation, were you able to
- 4 | trace transactions with that entity?
- 5 A. Yes.
- 6 Q. And can I ask you to look at Government Exhibit 66D,
- 7 | Bates No. 4355?
- 8 A. Yes.
- 9 Q. What is that?
- 10 A. This is wire remittance advice for Lucicle Consultants
- 11 dated October 5, 2012, in the amount of \$62,750 and transfer
- 12 to American Service Center Associates.
- 13 Q. And from what account?
- 14 A. From Lucicle Consultants Limited.
- 15 Q. Okay. Let me ask you: During the course of your
- 16 | investigation, did you trace payments to an entity known as
- 17 | Big Picture Solutions?
- 18 A. I did.
- 19 Q. And let me ask you to look at Government Exhibit 65C.
- 20 | Can you tell me what that is?
- 21 | A. This is a chart that summarizes vendor invoices from Big
- 22 Picture Solutions and then both foreign and domestic payments
- 23 | made to Big Picture Solutions.
- 24 | Q. And what documents did you rely on in creating the
- 25 | summary chart?

- 1 A. I relied on invoices provided by Big Picture Solutions as
- 2 | well as both foreign and domestic bank account statements and
- 3 | wire remittance advice.
- 4 MR. ANDRES: Government moves to admit Government
- 5 Exhibit 65C, and ask to publish a copy to the jury.
- 6 MR. WESTLING: No objection, Your Honor.
- 7 THE COURT: Admitted. You may do so.
- 8 (Government's Exhibit No. 65C
- 9 admitted into evidence.)
- 10 BY MR. ANDRES:
- 11 | Q. With respect to the chart in Government Exhibit 65C, can
- 12 | you describe what you've indicated in this chart?
- 13 A. Yes. The left side of the chart shows the vendor invoice
- 14 detail, the date of the invoice, the invoice number, and the
- 15 amount of the invoice. The right side of the chart lists the
- 16 | account the payment was made from, the date of the wire
- 17 transfer, and the amount of the wire transfer.
- 18 | Q. For the period from 2011 to 2014, what was the total
- 19 | number of payments made to Big Picture Solutions?
- 20 A. \$2,249,262.91.
- 21 | Q. How much of the total payment came from international
- 22 wires?
- 23 A. \$1,661,201.
- 24 Q. What countries did those payments come from?
- 25 A. They came from Cyprus, St. Vincent in the Grenadines, and

-U.S. v. Manafort-M. Magionos - Direct 1592 1 the United Kingdom. 2 And what overseas entities did those payments come from? 3 Leviathan Advisors Limited; Global Highway Limited; 4 Lucicle Consultants Limited; Pompolo Limited; and Global Endeavour, Inc. 5 6 During the course of the investigation, did you review 7 e-mails related to the payment to Big Picture Solutions? 8 Α. Yes. Let me show you what's been marked as Government's 10 Exhibit 65C1. Direct your attention to the Bates No. 2470. 11 Do you have that? 12 Α. Yes. What is that? 13 Q. This is an e-mail from Mr. Manafort to Christina at 14 15 accounts.management@chrysostomides.com.cy. 16 MR. ANDRES: Government moves to admit Government 17 Exhibit 65C1 and seeks to publish it, Your Honor. 18 MR. WESTLING: No objection, Your Honor. 19 THE COURT: All right. Admitted. You may do so. 20 (Government's Exhibit No. 65C1 21 admitted into evidence.) 22 BY MR. ANDRES: 23 Starting with the top of the e-mail, can you tell the 24 jury who the e-mail is from, who it's to, the date, and the 25 subject matter?

-Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

M. Magionos - Direct

- 1 A. Sure. The e-mail is from Mr. Manafort to Christina.
- 2 It's dated November 22, 2011, and the subject is "Transfers
- 3 | from Peranova Holdings Limited and Global Highway."
- 4 Q. And Peranova Holdings Limited, were you familiar with the
- 5 | bank account related to that entity?
- 6 A. Yes.
- 7 Q. Where was that located?
- 8 A. In Cyprus.
- 9 Q. How about Global Highways?
- 10 A. Also located in Cyprus.
- 11 | Q. And what does Mr. Manafort ask Christina to do in this
- 12 | e-mail?
- 13 A. Mr. Manafort is asking Christina to transfer \$400,000
- 14 | from Peranova Holdings Limited to Global Highway Limited and
- 15 then to make the six transfers that are listed below.
- 16 Q. Is there a transfer there related to Joel Maxwell?
- 17 A. Yes.
- 18 Q. And do you know what company Joel Maxwell worked at?
- 19 A. Big Picture Solutions.
- 20 | Q. And how much is that transfer for and what's the date?
- 21 | A. The transfer is for \$11,000, and the date of the transfer
- 22 is around November 22, 2011.
- 23 Q. Okay. During the course of your investigation, did you
- 24 | learn about the purchase of vehicles from Land Rover of
- 25 | Alexandria?

-U.S. v. Manafort-M. Magionos - Direct 1594 1 Α. Yes. 2 Were you able to trace those payments? 3 Α. Yes. And Land Rover of Alexandria, does that also go by the 4 name of Don Beyer Motor? 5 Yes, it does. 6 7 Okay. Did you create a chart documenting those transfers? 8 Yes. Α. What did you rely on? 10 11 I relied on invoices provided by Don Beyer Motors and 12 foreign bank accounts statements and wire remittance advice. And were those records voluminous? 13 Q. 14 Α. Yes. 15 And prior to creating -- or after creating the chart, did you check it for its accuracy? 16 17 Α. Yes. MR. ANDRES: The Government moves to admit 18 19 Government Exhibit 65G, and seeks to publish it to the jury. 20 MR. WESTLING: Your Honor, we object. There's three transactions. I don't think this is voluminous. 21 22 THE COURT: Well, the choice is we go over it. Go 23 ahead, Mr. Andres. 24 MR. ANDRES: Okay. 25 THE COURT: You may go over it. -Tonia M. Harris OCR-USDC/EDVA 703-646-1438U.S. v. Manafort

M. Magionos - Direct

1595

- 1 BY MR. ANDRES:
- 2 Q. Can you describe the information in Government
- 3 | Exhibit 65G?
- 4 A. Yes. On the left side, I list the vendor invoices, the
- 5 | invoice date, the invoice number, and the amounts. And on the
- 6 | right side I summarize the payments made to Don Beyer Motors
- 7 | from foreign bank accounts.
- 8 Q. And what was the total amount of the invoice to -- the
- 9 invoices for Mr. Manafort to Land Rover in 2012?
- 10 A. \$163,705.16.
- 11 | Q. And what was the total of foreign payments made to the
- 12 | vendor?
- 13 A. \$163,705.
- 14 | Q. During the course of your investigation, did you trace
- 15 payments to Federal Stone and Brick?
- 16 A. I did.
- 17 THE COURT: Before you go on, let me make clear that
- 18 | I sustained the objection because the documentation on which
- 19 | the chart was based was not voluminous. But I allowed you to
- 20 | go through it and put the admissible facts before the jury.
- 21 Let's proceed. You're moving on to another vendor.
- MR. ANDRES: Yes. Thank you, Your Honor.
- 23 THE COURT: All right.
- 24 BY MR. ANDRES:
- 25 Q. You testified that you had traced payments with respect

—U.S. v. Manafort— M. Magionos - Direct 1596 1 to Federal Stone. With respect to those transactions, what documents did you rely on? 2 I relied on a contract that was provided by Federal Stone 3 4 and Brick and foreign and domestic bank account statements and wires. 5 Okay. Did you create a chart relating to those 6 7 transactions? 8 Α. Yes. 9 MR. ANDRES: The Government moves to admit Government Exhibit 65D. Seeks to publish it to the jury. 10 11 MR. WESTLING: Same objection, Your Honor. We're 12 talking about six or seven transactions. 13 THE COURT: Well, if I sustain the objection, it's 14 going to go through the six or seven. If I overrule the 15 objection, he'll probably do the same thing. MR. WESTLING: Well, Your Honor, I think our issue 16 17 is only whether the document comes into evidence. I have no problem with it being used as a demonstrative for the purpose 18 19 of the jury. 20 THE COURT: Well, I wouldn't -- I wouldn't sanction 21 an objection on that basis. I think it's on the borderline. 22 I'll sustain it, but you can go through the transactions, if 23 you wish. 24 MR. ANDRES: May I publish it as a demonstrative 25 piece of evidence, Your Honor?

- —U.S. v. Manafort— M. Magionos - Direct 1597 1 THE COURT: Yes, you may do that. 2 MR. ANDRES: Okay. 3 THE COURT: That means, ladies and gentlemen, you won't have this in the jury room. They can use it for 4 argument and that sort of thing, but you won't have it in the 5 jury room. Go on. 6 7 BY MR. ANDRES: Can you explain the chart in Government's Exhibit 65D for 8 identification? Yes. The left side lists the contract date and amount. 10 11 The right side lists the payments made from foreign and

  - 12 domestic bank accounts.
  - 13 Q. Okay. Can you provide the total number of invoices
  - 14 charged?
  - 15 Yes. The contract value was \$104,424.
  - What was the total amount from foreign overseas wires? 16
  - So foreign payments totalled \$125,650. 17
  - 18 During the course of the investigation, did you learn
  - 19 about payment to an entity --
  - 20 THE COURT: Let me -- the operator shouldn't focus
  - 21 anything. Just put it up there, because that has the operator
  - 22 testifying. Thank you. Go on.
  - 23 BY MR. ANDRES:
  - 24 Q. During the course of the investigation, did you learn
  - 25 about payment to an entity known as House of Bijan?

- 1 A. Yes.
- 2 Q. What documents did you review in tracing your work?
- 3 A. I reviewed invoices provided by House of Bijan and
- 4 | foreign bank accounts statements and wire remittance advice.
- 5 Q. Okay. And were those documents voluminous?
- 6 A. Yes.
- 7 Q. Okay. And did you create a chart?
- 8 A. I did.
- 9 MR. ANDRES: Your Honor, I'm just going to ask to
- 10 | show the chart as a demonstrative piece of evidence and not
- 11 | admit it.
- 12 THE COURT: All right.
- MR. WESTLING: No objection.
- 14 THE COURT: Proceed.
- 15 BY MR. ANDRES:
- 16 | Q. Can you explain your chart in Government's Exhibit 65E
- 17 | for identification?
- 18 A. Yes. On the left side I summarize the vendor invoices
- 19 and provide the vendor date -- or vendor invoice date, number,
- 20 and amount.
- 21 | Q. What was the total dollar amount of the invoices from the
- 22 | year 2010 to 2012?
- 23 A. \$334,325.
- $24 \mid Q$ . And what was the total amount of payments to the House of
- 25 | Bijan from foreign accounts?

- 1 A. \$332,780.
- 2 Q. And where -- where did those -- where did that money come
- 3 | from?
- 4 A. Global Highway Limited, Leviathan Advisors Limited, and
- 5 Lucicle Consultants Limited.
- 6 Q. And what country?
- 7 A. Cyprus.
- 8 Q. During the course of your investigation, did you learn of
- 9 | purchases from an entity known as J&J Oriental Rug Gallery?
- 10 A. Yes.
- 11 | Q. Were you able to trace those payments?
- 12 A. I was.
- 13 Q. What documents did you review in tracing your work?
- 14 A. I reviewed invoices and investment agreement and foreign
- 15 bank account records.
- 16 Q. And did you create a chart summarizing the payments?
- 17 | A. I did.
- 18 MR. ANDRES: Your Honor, the Government seeks to
- 19 publish that chart but not admit it as an exhibit.
- THE COURT: You may do so.
- 21 BY MR. ANDRES:
- 22 | Q. Can I ask you to look at the chart in Government Exhibit
- 23 | 65F and explain it to the jury?
- 24 A. Yes. The left side lists a vendor invoice and loan
- 25 | agreement, and the right side lists payments made to J&J.

- 1 Q. What was the total amount of dollars in terms of the
- 2 | invoices to Mr. Manafort in 2010?
- 3 A. So the total invoice was \$160,000 and he also invested
- 4 \$250,000.
- 5 Q. And in terms of the overseas payments?
- 6 A. The total payments were \$490,000.
- 7 Q. And where did the payments come from?
- 8 A. Yiakora Ventures Limited and Global Highway Limited.
- 9 Q. During the course of the investigation, did you learn of
- 10 payments to an entity known as New Leaf Landscape Maintenance?
- 11 A. Yes.
- 12 Q. What documents did you review in tracing your work?
- 13 A. I reviewed invoices provided by New Leaf Landscape and
- 14 | foreign and domestic bank account statements, wires, and
- 15 checks.
- 16 Q. Were those documents voluminous?
- 17 A. Yes, they were.
- 18 Q. Did you -- did you create a chart summarizing your work?
- 19 A. I did.
- 20 | Q. Can I show you what's been marked as Government
- 21 | Exhibit 65I?
- 22 What is that?
- 23 A. This is a chart that summarizes the invoices submitted to
- 24 Mr. Manafort from New Leaf Landscape Maintenance LLC and
- 25 payments that were made from foreign and domestic bank

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-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1601
 1
    accounts.
 2
              MR. ANDRES: The Government moves to admit as an
 3
    exhibit 65I and publish it for the jury.
 4
              MR. WESTLING: No objection.
 5
              THE COURT: All right. It's admitted.
 6
                              (Government's Exhibit No. 65I
 7
                              admitted into evidence.)
              MR. ANDRES: May I publish it, Your Honor?
 8
 9
              THE COURT: You may.
    BY MR. ANDRES:
10
11
         Ms. Magionos, can you summarize for the jury the chart in
12
    Government Exhibit 65I?
         Yes. On the left side I list the vendor invoices
13
14
    submitted to Mr. Manafort from New Leaf Landscape Maintenance.
15
    It lists the invoice date, invoice number, and invoice amount.
16
    On --
17
       Is -- sorry. Excuse me.
18
    A. Pardon me.
19
              And then on the right side of the chart I list
20
    payments made from foreign and domestic bank accounts.
21
         What was the total dollar amount of invoices from New
22
    Leaf Landscaping to Mr. Manafort?
23
    Α.
         $451,697.68.
24
         And what was the total amount of payments made to New
25
    Leaf Landscaping?
```

-Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

- 1 A. \$440,467.38.
- 2 Q. How much of that money came from foreign wires?
- 3 A. \$255,684.79.
- 4 Q. And where did the remainder of the payments come from?
- 5 A. The remainder came from domestic bank accounts.
- 6 | Q. And which domestic bank accounts -- or who controlled
- 7 | those accounts?
- 8 THE COURT: The question is compound, which is -- go
- 9 ahead. You may re-ask it.
- 10 BY MR. ANDRES:
- 11 Q. Who controlled those domestic accounts?
- 12 A. Mr. Manafort.
- 13 Q. What was the source of the domestic payments?
- 14 A. DMP International, LLC, and Paul and Kathleen Manafort.
- 15 Q. During the course of the investigation, did you learn of
- 16 payments to Sabatello Construction?
- 17 A. Yes.
- 18 Q. Did you trace those payments?
- 19 A. I did.
- 20 | Q. Did you create a chart detailing those payments?
- 21 A. Yes.
- 22 Q. What documents did you rely on?
- 23 A. I relied on contracts provided by Sabatello Construction
- 24 and foreign bank accounts.
- 25 MR. ANDRES: Your Honor, the Government asks to show

M. Magionos - Direct U.S. v. Manafort 1603

- 1 | the chart in 65J as a demonstrative exhibit.
- THE COURT: All right. You may do so.
- 3 MR. ANDRES: May I publish it to the jury?
- 4 THE COURT: You may.
- 5 BY MR. ANDRES:
- 6 Q. Ms. Magionos, can you explain to the jury what's detailed
- 7 | in Government Exhibit 65J?
- 8 A. Yes. This lists contracts with Sabatello Construction,
- 9 and on the right side, it lists payments made from foreign
- 10 bank accounts.
- 11 Q. And what foreign bank accounts?
- 12 | A. Global Highway Limited; Leviathan Advisors Limited; Black
- 13 | Sea View Limited; and Lucicle Consultants Limited.
- 14 Q. During the course of your investigation, did you learn of
- 15 payment to Scott Wilson Landscaping & Tree Specialists?
- 16 A. Yes.
- 17 Q. Did you trace those payments?
- 18 A. I did.
- 19 Q. What documents did you rely on?
- 20 A. I relied on foreign and domestic bank account statements
- 21 and wire remittance advice.
- 22 Q. And were those records voluminous?
- 23 A. Yes.
- 24 Q. Can I show you Government Exhibit 65K?
- 25 A. Yes.

-U.S. v. Manafort— M. Magionos - Direct 1604 1 Do you see that? 2 Α. Yes. 3 What is -- what's included in Government Exhibit 65K? It summarizes vendor invoices provided by Scott Wilson 4 Α. Landscape and then summarizes vendor payments made to Scott 5 6 Wilson Landscape from both foreign and domestic bank accounts. 7 Did you check that chart for its accuracy? 8 Α. Yes. Is it fair to say that all of the charts that you're Q. testifying about today, you checked for accuracy? 10 11 Yes. Α. 12 MR. ANDRES: The Government moves to admit Government Exhibit 65K and seeks to publish it to the jury. 13 14 MR. WESTLING: No objection, Your Honor. 15 THE COURT: You may do so. It's admitted. 16 (Government's Exhibit No. 65K 17 admitted into evidence.) BY MR. ANDRES: 18 19 Ms. Magionos, can you describe to the jury the information contained in Government Exhibit 65K? 20 21 The left side shows the vendor invoices provided by Scott 22 Wilson Landscape. The first column lists the date of the 23 invoice, the second column lists the invoice number, and then the third column lists the invoice amount. 24 The --25 Ο.

M. Magionos - Direct

1605

- 1 A. The right hand of the chart lists the vendor payments
- 2 | made to Scott Wilson Landscape from foreign and domestic bank
- 3 | accounts.
- 4 | Q. What was the total amount billed to Mr. Manafort by Scott
- 5 | Wilson Landscape & Tree Specialists?
- 6 A. \$218,214.12.
- 7 Q. What was the total payment to Scott Wilson Landscaping
- 8 [sic] & Tree Specialists from overseas accounts?
- 9 A. \$503,500.
- 10 Q. Do you have an understanding of why there's a difference
- 11 | between the amount invoiced and the amount paid?
- 12 A. I -- yes, the invoices that are listed on this chart are
- 13 | the invoices that were provided.
- 14 | Q. With respect to the payment to Scott Wilson Landscaping &
- 15 | Tree Specialists, where do they come from?
- 16 A. Could you please ask that question again?
- 17 Q. The payments to Scott Wilson, where did they come from?
- 18 | A. They came from accounts in Cyprus. Global Highway
- 19 Limited, Leviathan Advisors Limited, Yiakora Ventures Limited,
- 20 and that -- those accounts.
- 21 | Q. Were there any payments from the domestic accounts?
- 22 A. Yes.
- 23 Q. Who controlled those accounts?
- 24 A. Mr. Manafort.
- 25 Q. During the course of your investigation, did you identify

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—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1606
 1
    e-mails relating to payments to Scott Wilson?
 2
        Yes.
 3
    Q. Can I show you Government Exhibit 65K-2?
              Can you tell me what that is?
 4
         This is an e-mail from Mr. Manafort to Maria. It's dated
 5
 6
    October 5, 2010.
 7
    Q. Okay.
              MR. ANDRES: The Government moves to admit
 8
9
    Government Exhibit 65K-2 and seeks to publish it to the jury.
10
              MR. WESTLING: No objection.
              THE COURT: Admitted.
11
12
                              (Government's Exhibit No. 65K-2
                              admitted into evidence.)
13
    BY MR. ANDRES:
14
15
         Can I ask you to summarize that e-mail for the jury,
16
    Ms. Magionos?
17
         Yes. Mr. Manafort e-mails Maria, requesting that three
    wires be made out of my Global Highway Limited account and
18
19
    then to inform him when the wires had been completed.
20
    Q. And is there a wire transfer -- wire transfer information
21
    to Scott Wilson?
22
    Α.
         Yes.
23
         And which of the numbers is that, wire number what?
24
        Wire transfer No. 2.
25
    Ο.
        And what's the total amount of that payment?
```

```
-U.S. v. Manafort—
    M. Magionos - Direct
                                                                 1607
 1
         57,700.
 2
         During the course of the investigation, did you learn
 3
    about payments to Century -- Sensoryphile?
         I did.
 4
    Α.
         And did you trace those payments?
 5
 6
    Α.
         Yes.
 7
         Did you create a chart documenting your work?
    Q.
 8
    Α.
         Yes.
         What did you rely on in tracing that information?
    Q.
10
         I relied on invoices provided by Sensoryphile as well as
11
    foreign and domestic bank account records.
12
         Were those records voluminous?
    Q.
13
    Α.
        Yes.
14
         Can you take a look at Government Exhibit 65L?
               What is that?
15
         This is a summary of vendor invoices from Sensoryphile
16
17
    and payments made to Sensoryphile from foreign and domestic
18
    bank accounts.
19
               MR. ANDRES: The Government moves to admit 65L and
20
    seeks to publish it to the jury.
21
               MR. WESTLING: No objection.
22
               THE COURT: Admitted.
23
                               (Government's Exhibit No. 65L
24
                               admitted into evidence.)
25
    BY MR. ANDRES:
```

M. Magionos - Direct

1608

- 1 Q. Ms. Magionos, can you explain to the jury the information
- 2 | contained in the chart, Government Exhibit 65L?
- 3 A. Yes. On the left side, I summarize vendor invoices by
- 4 | invoice date, then the invoice number and the invoice amount.
- 5 On the right side lists payments made to
- 6 | Sensoryphile from -- and includes the account the payment was
- 7 | made as well as the date of transfer and the amount of
- 8 transfer.
- 9 Q. What was the total dollar amount of the invoices from
- 10 | Sensoryphile to Mr. Manafort?
- 11 A. \$65,126.42.
- 12 Q. What was the total amount of payments from overseas
- 13 | accounts?
- 14 A. \$46,450.
- 15 Q. And what entities did those payments come from?
- 16 A. The payments came from Global Highway Limited, Yiakora
- 17 | Ventures Limited, and Leviathan Advisors Limited.
- 18 Q. During the course of your investigation, did you learn
- 19 about payments to SP&C Home Improvement?
- 20 A. Yes.
- 21 | Q. Did you create a chart summarizing your work?
- 22 A. I did.
- 23 Q. Can I ask you to take a look at Government Exhibit 65M?
- 24 A. Okay.
- 25 Q. Can you tell me what that is?

-U.S. v. Manafort-M. Magionos - Direct 1609 1 This is a chart that summarizes vendor invoices provided 2 by SP&C Home Improvement, and then foreign and domestic bank 3 payments to SP&C Home Improvement. What documents did you rely on in creating that chart? 4 I relied on invoices provided by SP&C as well as foreign 5 and domestic bank account information. 6 7 And were those records voluminous? Ο. 8 Α. Yes. 9 MR. ANDRES: The Government moves to admit 10 Government Exhibit 65M and seeks to publish it to the jury. 11 MR. WESTLING: No objection. 12 THE COURT: All right. It's admitted. You may do 13 so. 14 (Government's Exhibit No. 65M 15 admitted into evidence.) 16 BY MR. ANDRES: 17 And, Ms. Magionos, can you describe to the jury the information contained in Government Exhibit 65M? 18 19 Yes. The left side lists the vendor invoices provided by 20 SP&C Home Improvement. 21 The first column is the invoice date, the second 22 column is the invoice number, and then the third column is the 23 invoice amount. On the right side, I list payments to SP&C 24 Home Improvement by account and then date of transfer and 25 amount of transfer.

-U.S. v. Manafort-M. Magionos - Direct 1610 1 And what was the total amount of invoices from SP&C to 2 Mr. Manafort from 2010 to 2014? 3 The total amount was \$3,289,277.44. 4 And what's the total amount of payments from invoices to 0. Mr. Manafort -- what was the total amount of invoices from 5 Mr. Manafort and his family from overseas accounts, total 6 7 amount of payments from overseas accounts? 8 \$3,548,872.84. Α. And where did these payments come from? 10 They come from bank accounts in Cyprus and St. Vincent 11 and the Grenadines. 12 During the course of your investigation, did you review 13 e-mails relating to payments from SP&C? 14 Α. I did. 15 Can I show you Government Exhibit 65M-1? 16 Can you tell me what that is? 17 This is an e-mail from Mr. Manafort to Myria on 18 September 1, 2010. And what's the subject of the e-mail? 19 20 Α. Yiakora Ventures. 21 MR. ANDRES: The Government moves to admit 65M-1 and 22 seeks to publish it to the jury. 23 MR. WESTLING: No objection, Your Honor. 24 THE COURT: Admitted. You may do so. 25 (Government's Exhibit No. 65M-1

M. Magionos - Direct U.S. v. Manafort 1611

- 1 admitted into evidence.)
- 2 BY MR. ANDRES:
- 3 Q. Starting with the top of the e-mail, Ms. Magionos, can
- 4 | you explain that portion of the e-mail to the jury?
- 5 A. Yes. Mr. Manafort is requesting seven wire transfers
- 6 today from my Yiakora Ventures account, and then to have her
- 7 | confirm back to him once those have been sent.
- 8 Q. And with respect to the Yiakora account in the e-mail,
- 9 | how does Mr. Manafort describe that?
- 10 A. Mr. Manafort says it's my account.
- 11 | Q. And with respect to the wire transfers requested, are
- 12 | there any included in this e-mail to SP&C?
- 13 A. Yes.
- 14 | O. Which wire number?
- 15 A. Wire No. 3.
- 16 Q. Okay. And what's the amount of that wire transfer?
- 17 A. \$31,500.
- 18 | Q. Okay. Do you also have before you, as part of that
- 19 exhibit, Government Exhibit 20 -- also in 65M-1, Bates
- 20 No. 2435?
- 21 A. I do.
- 22 Q. And what's that?
- 23 A. This is an e-mail from Paul Manafort to Maria, it's --
- 24 Q. Okay. Go ahead.
- 25 A. It's requesting three wires out of my Global Highway

M. Magionos - Direct U.S. v. Manafort 1612

- 1 | Limited account.
- Q. Okay. And is there a wire transfer there to SP&C?
- 3 A. Yes.
- 4 | Q. Can you describe that transfer?
- 5  $\mid$  A. It's Wire No. 3 and it's in the amount of \$67,600.
- 6 Q. During the course of your investigation, did you learn
- 7 | that Mr. Manafort purchased certain real estate properties
- 8 | from funds overseas?
- 9 A. Yes.
- 10 Q. How did you obtain this information?
- 11 | A. I reviewed the foreign bank account and saw payments made
- 12 to title companies or attorneys, and I traced the payment to
- 13 | those entities and then requested title records to learn more
- 14 about the real estate transaction.
- 15 | Q. And with respect to those properties, what properties did
- 16 | you determine were purchased with overseas accounts?
- 17 | A. A property in New York City, 29 Howard Street, a property
- 18 | in Brooklyn, 377 Union Street, and then a property in
- 19 Arlington.
- 20 | Q. And did you create flowcharts, which described the money
- 21 | that was used to pay those -- for those real estate holdings?
- 22 A. Yes.
- 23 Q. And are those included in Government Exhibit 69A, 69B,
- 24 and 69C?
- 25 A. Yes.

```
-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1613
 1
              MR. ANDRES: The Government moves to admit
 2
    Government Exhibit 69A, B, and C as demonstrative exhibits
 3
    only, Your Honor.
 4
              MR. WESTLING: No objection, Your Honor.
 5
              THE COURT: All right. You may use them as such.
 6
              MR. ANDRES: May I publish them, Your Honor?
 7
              THE COURT: Yes.
    BY MR. ANDRES:
 8
 9
         Starting with Government Exhibit 69A?
10
                              (Government's Exhibit No. 69A
11
                              admitted into evidence.)
12
    BY MR. ANDRES:
13
        Ms. Magionos, can you describe what's depicted in
    Government Exhibit 69A?
14
15
         Yes. This is a flow of funds from Cyprus to the title
16
    company for purchase of 29 Howard Street in New York, New
    York.
17
18
         And starting, I guess, with the green boxes, there's two
19
    of them. Can you describe the flow of money?
20
         Sure. On June 4, 2008, Yiakora Ventures Limited
21
    transferred $8 million to Jesand Investment Corporation's
22
    First Republic bank account ending 6573. On the same day
23
    Jesand Investment Corporation transfers $7,650,000 to another
24
    Jesand Corporation account ending 7373.
25
              And then on June 10, 2008, Jesand Investment
```

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-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1614
 1
    Corporation transfers $3 million to Jessica Anne Manafort's
 2
    First Republic Securities Company account ending 5358.
 3
              And then on February 10, 2012, Jessica Anne Manafort
    transfers $1,534,500 to Paul and Kathleen Manafort's First
 4
    Republic account ending 9730.
 5
 6
              On February 1, 2012, Peranova Holdings Limited
 7
    transfers $1,500,000 to DMP International LLC's First Republic
 8
    account at -- ending 6524.
 9
              And then on February 9, 2012, DMP International LLC
    transfers $1,500,000 to Paul and Kathleen Manafort's First
10
11
    Republic bank account ending 9730.
12
              The next day, on February 10, 2012, Paul and
13
    Kathleen Manafort transfer $3,045,500 to MC Soho Holdings LLC,
14
    and then the same day, MC Soho Holdings LLC transfers
15
    $2,650,000 to Kensington Vanguard National Land Services.
16
              THE COURT: Just so we're clear about this,
17
    Mr. Andres, you are offering this evidence as part of your --
18
    of the Government's burden to prove, beyond a reasonable
19
    doubt, that Mr. Manafort did not report all of his income on
20
    specific tax returns; is that right?
21
              THE WITNESS: Yes, Your Honor.
22
              THE COURT: You're not offering any of this evidence
23
    to show that any of these transactions, themselves, are
24
    illegal.
25
              MR. ANDRES: No, Your Honor.
```

```
—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1615
 1
              THE COURT: You mean, yes, sir?
 2
              MR. ANDRES: I mean --
 3
              THE COURT: You're not offering to show that these
 4
    transactions are illegal other than to show that you're trying
    to prove that he had income that he didn't report?
 5
              MR. ANDRES: Yes, Your Honor. That's correct.
 6
 7
              THE COURT: All right. One can get lost with all of
    these movements of monies, and sometimes it seems that that's
 8
9
    what the Government is aiming at. But you confirmed that it
10
    isn't, so let's proceed.
11
              MR. ANDRES: Thank you, Your Honor.
12
    BY MR. ANDRES:
13
        Ms. Magionos, you testified about the flow of money in
    this chart and you've referred to a series of different bank
14
15
    accounts. Have you reviewed each of those accounts?
16
    Α.
         Yes.
17
         And have you also reviewed real estate documents?
         I have.
18
    Α.
         What real estate documents?
19
20
         I reviewed title records provided by Kensington Vanguard.
    Α.
21
    So it would have been the sales agreement and the transfer of
22
    deed and closing statements.
23
    Q. Can I ask you to turn to Government Exhibit 69B?
24
              MR. ANDRES: May I publish that for Your -- for the
25
    jury, Your Honor?
```

```
M. Magionos - Direct
                                                               1616
 1
              THE COURT: Yes. Is it already admitted?
 2
              MR. ANDRES: Yes, as a demonstrative exhibit only,
 3
    Your Honor.
              THE COURT: All right. Go ahead.
 4
    BY MR. ANDRES:
 5
 6
         This one is a little simpler, Ms. Magionos. Can you
 7
    describe the payments for the purchase of the property of
    1046 North Edgewood Street in Arlington, Virginia?
 8
    A. Yes. On August 31st for -- August 31st, 2012, $1,900,000
    is transferred from Lucicle Consultants Limited to Land,
10
11
    Carroll & Blair real estate trust.
12
    Q. And for this chart, what types of documents are this --
    what did you rely on?
13
         I relied on the foreign bank account records for Lucicle
14
    Consultants Limited and title records provided by Land,
15
    Carroll & Blair.
16
    Q. Okay. Lastly, can I ask you to take a look at Government
17
18
    Exhibit 69C?
19
              MR. ANDRES: And I seek to publish that to the jury,
20
    Your Honor.
21
              THE COURT: Any objection?
22
              MR. WESTLING: Not as a demonstrative, Your Honor.
23
              THE COURT: All right. You may do so.
24
    BY MR. ANDRES:
25
    Q. Ms. Magionos, can you describe the flow of money in this
                               -Tonia M. Harris OCR-USDC/EDVA 703-646-1438—
```

-U.S. v. Manafort-M. Magionos - Direct 1617 chart, Government Exhibit 69C? 1 2 Yes. On November 14, 2012, MC Brooklyn Holdings enters into a contract to purchase the property known as 377 Union 3 Street, and on November 20, 2012, \$299,500 is transferred from 4 Lucicle Consultants Limited to the trust account for the 5 seller, so the seller's attorney. 6 7 And then on November 29, 2012, in two transactions, \$3 million is transferred from Actinet Trading Limited to the 8 9 law offices of Bruce Baldinger LLC, his trust account. 10 And then on November 27, 2012, \$2.8 million is 11 transferred to First Nationwide Title Agency. 12 And with respect to the various transfers in the real 13 estate property, what documents did you review? 14 I reviewed foreign bank accounts for Lucicle Consultants 15 and Actinet Trading, as well as Mr. Baldinger's trust account, 16 and then title records provided by First Nationwide Title 17 Agency. Can I ask you to turn to Government Exhibit 72? 18 19 Can you tell me what that is? 20 Α. This is a summary chart showing all vendor and property payments from foreign bank accounts that we've just discussed. 21 22 And these are the -- these are the -- does this document 23 reflect your tracing work? 24 Α. It does.

-Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

Q. And what documents did you rely on for this chart?

25

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-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1618
 1
         I relied on foreign bank account statements and wire
 2
    remittance advice, invoices provided by the vendors, as well
 3
    as their bank account information, and then title records in
 4
    the case of the property purchases.
              MR. ANDRES: The Government moves to admit
 5
    Government Exhibit 72 and seeks to -- I'm sorry, excuse me.
 6
 7
    Can I withdraw that, Judge? I have one additional question.
 8
              THE COURT: All right. You may.
9
    BY MR. ANDRES:
       Were the records that you reviewed in creating this
10
11
    chart, were they voluminous?
12
    A. Yes, they were.
13
              MR. ANDRES: The Government moves to admit
14
    Government Exhibit 72 and seeks to publish it to the jury.
15
              MR. WESTLING: No objection, Your Honor.
16
              THE COURT: Admitted. You may do so.
17
                              (Government's Exhibit No. 72
18
                              admitted into evidence.)
    BY MR. ANDRES:
19
20
         With respect to the chart in Government Exhibit 72, can
21
    you explain to the jury what that is?
22
               This summarizes payments made to the vendors and
23
    for the purchase of property in the years 2010 through 2014,
24
    and it summarizes the payments made to the vendor by year. So
25
    that would be the total amount per calendar year paid to the
```

```
-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1619
    vendor or for the property purchase, and then it totals the
 1
 2
    total amount paid to the vendor in -- by year.
 3
    Q. Okay. Just by way of example, the first entry is for
 4
    SP&C Home Improvements. Can you walk the jury through the
    entries from left to right for SP&C Home Improvement?
 5
         Sure. In 2010, SP&C receives $626,700 from foreign bank
 6
 7
    accounts.
              In 2011, SP&C received $716,200.
 8
 9
              In 2012, SP&C received $1,015,960.
              In 2013, SP&C received $1,099,000.
10
11
              And then in 2014, they received $90,953?
         Then under the vendors, there's a total. Do you see
12
13
    that?
14
    Α.
         Yes.
15
         And then a grand total at the bottom.
16
              What's the difference between the total and the
17
    grand total?
         The total lists the total payments by year for just the
18
    vendors, whereas the grand total also includes the property
19
20
    purchases. And there's only a difference in 2012, as that's
21
    when all the real estate was purchased.
22
         With respect to the grand total, can you walk the jury
23
    through those numbers from left to right?
24
         In 2010, the grand total of payments made from overseas
25
    to vendors was $1,617,190.
```

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-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1620
 1
               In 2011, it was $1,431,158.
               In 2012, it was $9,228,615.
 2
 3
               In 2013, it was $2,864,150.
              And then in 2014, it was $429,933.
 4
         Can I ask you to turn to Government Exhibit 73A?
 5
    Q.
 6
               Can you tell me what that is?
 7
         This is a chart that lists bank accounts in 2010 that
    Α.
    have account balances.
 8
         And did you do the similar chart for 2011, '12, '13, and
    Q.
    '14?
10
11
    Α.
         Yes.
12
         And those are Government Exhibits 73B, C, D, and E?
13
    Α.
        Correct.
14
              MR. ANDRES: The Government moves to admit
    Government --
15
         And with respect to those charts, can you tell the jury
16
17
    what you relied on, what information is included in that chart
18
    and what documents you relied on?
19
         Yes. I relied on foreign bank account statements and
20
    account opening documents to determine the maximum value of
21
    the bank account in the years 2010 through 2014.
22
              MR. ANDRES: The Government moves to admit
23
    Government Exhibits 73A, B, C, D, and E; seeks to publish them
24
    to the jury.
25
              MR. WESTLING: No objection, Your Honor.
```

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——U.S. v. Manafort—
    M. Magionos - Direct
                                                                1621
 1
              THE COURT: All right. They're admitted. You may
 2
    do so.
 3
                              (Government's Exhibit Nos. 73A,
 4
                               B, C, D, and E admitted into
                               evidence.)
 5
    BY MR. ANDRES:
 6
 7
         Starting with Government Exhibit 73A, can you describe
    that information in the chart to the jury?
 8
         Yes. This is the summary of the aggregate maximum value
    Α.
    of the foreign bank accounts with balances in 2010. Column 2
10
11
    lists the account name, financial institution, and account
12
    number.
13
              Column 3 lists the maximum account value throughout
14
    the year.
              Column 4 lists the beneficial owner listed on the
15
    bank account information.
16
17
              And the last column lists the authorized signers on
    the bank account applications.
18
         What's the aggregate maximum value of the foreign bank
19
    accounts associated with Mr. Manafort in 2010?
20
21
         $5,416,029.04.
    Α.
22
         Can I ask you to take a look at Government Exhibit 73B?
23
              THE COURT: What was that last question you asked,
24
    Mr. Andres?
25
              MR. ANDRES: I asked for the aggregate maximum value
```

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—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1622
 1
    of the foreign bank accounts associated with Mr. Manafort in
 2
    2010.
 3
              THE COURT: You said associated with him?
 4
              MR. ANDRES: Yes.
 5
              THE COURT: What did you mean by that?
              MR. ANDRES: Well, I can ask the witness, Your
 6
 7
    Honor, but I --
              THE COURT: All right. You may do so.
 8
9
    BY MR. ANDRES:
         These bank accounts that are listed here, how did you
10
11
    determine what bank accounts to use?
12
         These were foreign bank accounts that we -- that I had
13
    analyzed financially and determined had bank account balances
14
    in 2010.
15
         In terms of these bank accounts, were substantial
16
    payments made to Mr. Manafort?
17
    A. Yes, they were.
18
    Q. And in some cases, was he listed or his associates listed
    as the beneficial owners?
19
20
    A. Yes.
21
              THE COURT: All right. Proceed.
22
              MR. ANDRES: Thank you, Your Honor.
23
    BY MR. ANDRES:
24
         73B, can you describe that chart to the jury?
25
         Yes. This was the aggregate maximum value of foreign
    Α.
                               -Tonia M. Harris OCR-USDC/EDVA 703-646-1438-
```

M. Magionos - Direct

1623

- 1 bank accounts in 2011 and, again, it shows the account name,
- 2 | financial institution, and account number, the maximum value
- 3 | throughout the year, and the beneficial owner listed on the
- 4 | bank account application and the authorized signers.
- 5 Q. And what was the aggregate maximum value for 2011?
- 6 A. \$8,381,798.75.
- 7 Q. Can you take a look at Government Exhibit 73C? Explain
- 8 | that to the jury.
- 9 A. This lists the aggregate maximum value of foreign bank
- 10 accounts in 2012.
- 11 | Q. Okay. And which accounts were listed in this chart?
- 12 A. Actinet Trading Limited.
- 13 Q. I'm sorry, you don't have to go through each one. But
- 14 | the lists where you have account name, how did you determine
- 15 | which accounts to include in this chart?
- 16 A. I included accounts that were included in my financial
- 17 | analysis of payments made to vendors and for real estate
- 18 purchased and transfers made to DMP International,
- 19 Mr. Manafort, his family, and associated entities.
- 20 Q. And what's the aggregate maximum value in 2012?
- 21 A. \$25,704,669.72.
- 22 | Q. Can you take a look at Government Exhibit 73D.
- 23 | Can I -- can I try to cut to the chase, the exhibit
- 24 | in 73D is the same as the prior exhibit in 73C, B, and A but
- 25 | for a different year; is that right?

U.S. v. Manafort

M. Magionos - Direct

1624

- 1 A. That's correct.
- 2 Q. Okay. So can you tell me if you calculated the aggregate
- 3 | maximum value for the year 2013?
- 4 A. Yes, it's \$18,788,808.57.
- 5 Q. Can I ask you to take a look at Government Exhibit 73E?
- 6 Is it fair to say that this chart is also -- it does
- 7 | the same analysis but for the year 2014?
- 8 A. Yes.
- 9 Q. And what is the aggregate maximum value of the accounts
- 10 | in 2014?
- 11 A. \$2,743,303.56?
- 12 Q. During the course of your investigation, did you do a
- 13 | deposit analysis?
- 14 A. I did.
- 15 Q. And what is a deposit analysis?
- 16 A. I looked at all incoming funds into the foreign bank
- 17 | accounts and determined the source of those funds and which
- 18 | bank accounts they were deposited into.
- 19 Q. And what documents did you rely on for this analysis?
- 20 A. I relied on foreign bank accounts provided by the Cyprus
- 21 | and St. Vincent and the Grenadines MLAT productions as well as
- 22 records from HSBC UK.
- 23 Q. And were these documents voluminous?
- 24 A. Yes, they were.
- 25 | Q. Can I ask you to take a look at the chart in Government

```
-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1625
 1
    Exhibit 74.
 2
              Can you tell me what that is?
 3
         Yes. This summarizes all incoming funds into the foreign
 4
    bank accounts and provides the source of funds, as well as the
    wire memo description on the wire remittance advice transfers
 5
    and it's for the years 2010 through 2013.
 6
 7
              MR. ANDRES: The Government moves to admit
    Government Exhibit 74, and seeks to publish it to the jury.
 8
 9
              MR. WESTLING: No objection.
              THE COURT: It's admitted. You may do so.
10
11
                              (Government's Exhibit No. 74
12
                              admitted into evidence.)
    BY MR. ANDRES:
13
       Ms. Magionos, can you describe to the jury what's
14
    included in Government Exhibit 74?
15
         Yes. In the first column, I list the foreign source of
16
    funds.
17
18
              The second column lists the foreign bank account
19
    receiving those funds.
20
              The third column lists the wire memo description, so
21
    showing whether -- what the service was that the payment was
22
    made for. And then I totaled those amounts by calendar year,
23
    So from 2010 through 2013.
24
        Based on the investigation, the entities listed in the
25
    first column, those relate to Ukrainian entities?
```

-U.S. v. Manafort-M. Magionos - Direct 1626 1 Yes, they do. 2 And in the second column, what's listed in the second 3 column? These are the foreign bank --4 5 MR. WESTLING: Your Honor, I know the horse may be 6 out of the barn. I'm not entirely clear about "related to 7 Ukrainian entities." If he could clarify that, it would help. 8 THE COURT: Do you have something other than this 9 chart to go on to before you finish? 10 MR. ANDRES: If I could just ask the witness that 11 question, Your Honor, and clarify her answer. 12 THE COURT: All right. You may do so. BY MR. ANDRES: 13 With respect to the entities in the first column, what do 14 15 you understand them to be? 16 I understand them to be foreign entities that --17 THE COURT: I'm sorry, I can't hear you. And you have to tell me what it is. If your basis and understanding 18 19 is what you were told by other agents, you need to tell me 20 that. 21 THE WITNESS: I understand that, Your Honor. 22 THE COURT: All right. 23 THE WITNESS: By reviewing e-mails and other 24 correspondence, I determined most of the, what I would say, 25 beneficial owners of these entities providing funds for

```
——U.S. v. Manafort—
    M. Magionos - Direct
                                                                1627
 1
    services that were provided by DMP International.
 2
              THE COURT: All right. Give me an example. Take
 3
    the first one.
              THE WITNESS: Well, I can tell you Telmar
 4
    Investments Limited is related to Lovochkin.
 5
              THE COURT: And that you determined from e-mails in
 6
 7
    this case?
 8
              THE WITNESS: Correct.
 9
              THE COURT: Do you know whether they've been
10
    admitted?
              MR. ANDRES: Your Honor, I don't mean to answer,
11
12
    but, as you know, Ms. Magionos has been excluded from the
13
    trial as a witness. So I'm not sure that she would know
14
    exactly what -- but we can proffer that information --
15
              THE COURT: All right. She would know if you
16
    intended to offer, I assume.
17
              But in any event, do you have any objection,
18
    Mr. Westling?
19
              MR. WESTLING: No, Your Honor. I just want to
20
    clarify that these are Cypriote entities, but they relate to
21
    Ukraine. It's just a distinction.
22
              THE COURT: All right. Do you agree with that?
23
    you agree that they are Cypriote entities related to the work
24
    being done in the Ukraine, if you know?
25
              THE WITNESS: I do know in the case of Telmar that
```

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-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1628
 1
    it's registered in Seychelles, but it does have to do with
 2
    banking in Cyprus.
 3
               THE COURT: All right. Next question.
    BY MR. ANDRES:
 4
         With respect to the entities listed in the second column,
 5
    what did you understand those to be?
 6
 7
         These are the foreign bank accounts receiving funds from
 8
    foreign sources.
 9
         Okay. And the third column where it says "Wire Memo
    Q.
    Description," where did you get that information from?
10
11
         This information was provided in a wire remittance
12
    advice, which --
13
         So you don't know if those services were actually
14
    performed, you just -- that came from the actual documents?
15
         That's correct.
16
         Okay. With respect to the final, at the bottom, the
17
    total funds received by foreign accounts, starting in 2010,
18
    going left to right, can you identify those for the jury?
19
         Yes. In 2010, $9,430,899 were received.
20
               In 2011, $11,004,861 was received.
               In 2012, $31,559,379.50 was received.
21
22
               And then in 2013, $13,865,363 was received.
23
         Can I ask you to turn to Government Exhibit 80.
24
               (A pause in the proceedings.)
25
               THE COURT: What exhibit number, again, Mr. Andres?
```

```
—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1629
 1
              MR. ANDRES: 80, Your Honor. This is the last
 2
    exhibit.
 3
              Your Honor, may I hand it --
              THE COURT: Yes, you may do so. Show it to
 4
    Mr. Westling first.
 5
 6
              MR. WESTLING: Yeah, I have a copy, Your Honor.
 7
    Thank you.
              THE COURT: All right. She has it.
 8
9
    BY MR. ANDRES:
         With respect to Government Exhibit 80, can you tell me
10
11
    what that is?
12
         Yes. This is a comparison of receipts reported in the
13
    FARA filing as compared to receipts reported in Davis Manafort
14
    Partners and DMP International LLC's financial records, so
15
    bank statements, general ledgers, and tax returns.
16
              MR. ANDRES: Your Honor, Government moves to admit
17
    Exhibit 80 solely as a demonstrative to the jury.
18
              MR. WESTLING: No objection, Your Honor.
19
              THE COURT: All right. You may do so.
20
              Mr. Andres, I should tell you, and Mr. Westling and
21
    other counsel, demonstratives are useful, you can use them in
22
    closing statements, if you wish. But as you surely know, all
23
    of you, you're not going to be given an unlimited amount of
24
    time for your closing statement. You're going to have to be
25
    selective, but I'm sure you knew that.
```

- M. Magionos Direct U.S. v. Manafort 1630
- 1 Proceed, Mr. Andres.
- 2 MR. ANDRES: Thank you, Your Honor.
- 3 BY MR. ANDRES:
- 4 Q. You mentioned, Ms. Magionos, a FARA filing. What is a
- 5 | FARA filing?
- 6 A. If one acts as an agent of a foreign principal in a
- 7 | political capacity, they are required to make a filing
- 8 regarding that activity.
- 9 Q. And with respect to the FARA filing that you reviewed for
- 10 | this exhibit, what was that date of that filing?
- 11 A. I don't have it in front of me, but I believe it was in
- 12 June of 2017.
- 13 Q. And was it signed by somebody?
- 14 A. Yes.
- 15 Q. Who?
- 16 A. Mr. Manafort.
- 17 Q. And who was the registrant?
- 18 A. The registrant was DMP International, LLC.
- 19 Q. And does that form -- does it list Mr. Manafort's
- 20 | ownership stake?
- 21 A. Yes.
- 22 Q. And what was it?
- 23 A. He was listed as wholly owning DMP International, LLC.
- 24 Q. 100 percent?
- 25 A. 100 percent.

```
-U.S. v. Manafort-
    M. Magionos - Direct
                                                                1631
 1
         On the left side of the chart, can you explain to the
 2
    jury what's on the left side of the chart?
         Yes. This shows the receipts that were recorded in the
 3
 4
    FARA filing, so it lists it by month. It shows the foreign
    principal, the purpose of the funds being received, which was
 5
    for services rendered, and then the total amount of receipts
 6
 7
    received by month and then in total.
 8
         Okay. And how about on the right side?
    Q.
         The right side shows the receipts that were received per
    review of DMP International's bank statements, the general
10
11
    ledger, and then their tax filing for 2012.
12
    Q. Okay. Ms. Magionos, I'm going to ask that you take a
    look at Government Exhibit 34.
13
              MR. ANDRES: May I hand it up, Your Honor? This is
14
15
    the FARA filing.
16
              THE COURT: Yes, you may give it to the court
    security officer.
17
18
              MR. ANDRES: Thank you, Your Honor.
19
              THE COURT: What do you want her to do now?
20
              MR. ANDRES: I just want her to look at it, and I
    want to admit it, Your Honor.
21
22
              THE COURT: It's pretty voluminous, isn't it?
23
              MR. ANDRES: It's just the underlying documentation,
24
    Judge, and it's relevant.
25
              THE COURT: You've seen it all?
```

```
—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1632
 1
              MR. WESTLING: I have, Your Honor, and we have no
 2
    objection.
 3
              THE COURT: All right.
    BY MR. ANDRES:
 4
         With respect to February 2012, can you explain to the
 5
    jury what's reflected in February 2012?
 6
 7
         Yes. In February 2012, $1,950,000 was reported as being
    received in the FARA filing. When I reviewed the bank
 8
    statements in general ledger, $450,000 was recorded as income
    and then there was a loan in the amount of $1.5 million.
10
11
         Okay. And how about November 2012, can you look at
12
    Government Exhibit 80 and explain the entries on the left side
    and the right side?
13
         Yes. In November 2012, $4,399,500 was recorded in the
14
15
    FARA filing as being received for services rendered. When I
16
    reviewed the bank accounts in general ledger, $1.1 million was
17
    recorded as being received as income in November of 2012.
18
              MR. ANDRES: Your Honor, may I have one moment?
19
              THE COURT: Yes.
20
               (A pause in the proceedings.)
21
              MR. ANDRES: Your Honor, I'm told that I didn't move
22
    to admit the FARA filing at 34. The Government moves to admit
23
    Government Exhibit 34. Maybe I did.
24
              MR. WESTLING: I have no objection.
25
              THE COURT: It's admitted.
```

```
—U.S. v. Manafort—
    M. Magionos - Direct
                                                                1633
 1
              MR. ANDRES: I got bad information from my
 2
    colleagues.
 3
                              (Government's Exhibit No. 34
                              admitted into evidence.)
 4
              MR. ANDRES: Thank you. I have no further
 5
 6
    questions. Thank you, Your Honor.
 7
              THE COURT: All right. Pass your books to the
    right, ladies and gentlemen. We'll take the afternoon recess.
 8
    We will reconvene at 3:20. Remember to refrain from
10
    discussing the matter among yourselves or undertaking any
11
    investigation. I'll try to reconvene at 3:20, but I may be
12
    five or ten minutes late on another matter.
13
              Thank you for your patience.
              Remember, as always, don't discuss the matter with
14
15
    anyone or allow anyone to discuss it with you and don't
16
    undertake any investigation on your own.
17
              Mr. Flood, do we have soft drinks and everything
18
    back there?
19
              THE COURT SECURITY OFFICER: Yes, sir.
20
              THE COURT: All right. You may follow Mr. Flood
21
    out.
22
              Oh, I'm sorry. You may step down and you'll have to
23
    remember not to discuss your testimony with anyone.
24
              THE WITNESS: Of course. Thank you.
25
              THE COURT: Mr. Flood, in about five minutes I'll
```

```
—U.S. v. Manafort—
    M. Magionos - Cross
                                                                1634
 1
    need to see you on another matter and Ms. Pham as well.
 2
              You may take a rest.
 3
              Court stands in recess until at least 3:20. It may
 4
    take a few minutes longer.
 5
               (Recess.)
 6
              THE COURT: All right. You may bring the jury in.
 7
              All right. You may be seated. Ladies and
    gentlemen, as you've requested, we will cease sharply at or
 8
9
    before 5:30.
10
              All right. Ms. Magionos, if you'd return to the
11
    stand, please.
12
              And you'll recall that you remain under oath.
13
              Mr. Westling, how long do you think?
14
              MR. WESTLING: I would think less than half an hour,
15
    Your Honor.
16
              THE COURT: All right. You may proceed.
17
              MR. WESTLING: Thank you, Your Honor.
18
                           CROSS-EXAMINATION
19
    BY MR. WESTLING:
20
    Q. Ms. Magionos, my name -- did I get that right? I want to
21
    make sure I say your name right. Magionos?
22
         Yes, thank you.
23
         Okay. My name is Richard Westling and I represent
24
    Mr. Manafort. If there is anything that I say that isn't
25
    clear or you don't understand it, please just let me know.
```

M. Magionos - Cross U.S. v. Manafort 1635

- 1 Okay?
- 2 A. Okay.
- 3 Q. All right. Now, you gave some testimony on direct and
- 4 explained basically your background as a forensic accountant;
- 5 | is that correct?
- 6 A. Correct.
- 7 Q. Right. And if I understand correctly, the work that you
- 8 did as a person tracing transactions was really to work
- 9 through series of records to match from one place to the next
- 10 | to the next. It's pretty much taking paper records, or
- 11 | electronic records, and just finding the connections between
- 12 | them; is that correct?
- 13 A. In part, yes.
- 14 | Q. All right. And I imagine there's some amount of judgment
- 15 | because you need to know the difference between a debit and a
- 16 | credit and that sort of thing, but basically your testimony is
- 17 | based on the documents; is that correct?
- 18 A. Correct.
- 19 Q. All right. Now, in doing this work, I take it that you
- 20 | spent a lot of time looking through --
- 21 THE COURT: I think what he was asking -- in your
- 22 | work, you weren't required to make any judgments about whether
- 23 | a payment was one -- a loan, other than if it said so, or
- 24 | income, other than if it said so?
- 25 THE WITNESS: I relied on the documentation

```
—U.S. v. Manafort—
    M. Magionos - Cross
                                                                1636
 1
    provided.
 2
              THE COURT: So the answer to my question is, yes,
 3
    you didn't have to make any judgements?
              THE WITNESS: No, I did not have to make any
 4
 5
    judgments.
 6
              THE COURT: Thank you.
 7
              MR. WESTLING: Thank you, Your Honor.
 8
              THE COURT: I always chastise lawyers for asking
 9
    leading questions because the answer you get almost never is
10
    clear, and you just used my question to make that point to me.
11
    I'll remember. Go ahead, Mr. Westling.
12
              MR. WESTLING: Thank you, Your Honor.
    BY MR. WESTLING:
13
         And so, as I was saying, you basically go through the
14
15
    records, looking at what's there, reading what's there, and
    then try to map them out. Is that a fair statement?
16
       Yes.
17
    Α.
         Okay. And in doing that, you obviously produced a number
18
19
    of charts and a number of things we've seen here today,
20
    correct?
21
         Correct.
    Α.
22
         All right. And as far as the way you got the records, so
23
    you -- you mentioned a Mutual Legal Assistance Treaty. What
24
    is that?
25
         It's an agreement between two countries to gather and
```

M. Magionos - Cross U.S. v. Manafort 1637

- 1 | share information.
- 2 Q. All right. And so you used that to get the bank records
- 3 | from Cyprus and St. Vincent and the Grenadines, correct?
- 4 A. Yes.
- 5 | Q. All right. And -- and based on that evaluation of those
- 6 records, again, you sort of put the bricks together to put the
- 7 | charts in front of a jury that they've seen, correct?
- 8 A. Yes.
- 9 Q. All right. And so I assume that a big part of what you
- 10 | do is based on the validity or accuracy of the records; is
- 11 | that fair?
- 12 A. Correct.
- 13 Q. And so if the information that you're reading is not
- 14 | accurate in some way, your product may not be accurate. Fair
- 15 | statement?
- 16 A. That could be, yes.
- 17 | Q. Okay. And so in terms of working through the various
- 18 documents, I want to start kind of where we finished, which
- 19 | is, you gave some testimony about a FARA filing, which is a
- 20 | filing that was made in 2017, correct?
- 21 A. Yes.
- 22 Q. And do you still have that document in front of you? I
- 23 | think it was 34.
- 24 A. Yes, I do have that.
- 25 Q. Now, if you look at this document, Ms. Magionos, this

M. Magionos - Cross U.S. v. Manafort 1638

- 1 | covers several years, doesn't it?
- 2 A. Yes, it does.
- 3 Q. All right. And you had a chart that projected only a
- 4 | single year, correct?
- 5 A. Correct.
- 6 Q. All right. And that chart showed that there was a
- 7 discrepancy between the work you did looking at bank deposits
- 8 and all kinds of other records and what the FARA report said;
- 9 is that right?
- 10 A. Correct.
- 11 Q. And was that true in the other years as well, the two
- 12 | that you didn't testify about?
- 13 A. I did not summarize 2013 and 2014, but in 2013 there was
- 14 | also some differences.
- 15 | Q. All right. But as a practical matter, did you -- you
- 16 | didn't do the analysis for all those years?
- 17 | A. I reviewed the information. I did not summarize it like
- 18 | I did for 2012.
- 19 Q. Okay.
- 20 A. If I recall, 2014 had no discrepancy but 2013 did.
- 21 Q. All right. Thank you.
- 22 And I think you also testified that you were looking
- 23 | at an attachment that was submitted along with the FARA
- 24 | document, which is a part of the exhibit that's in evidence,
- 25 | No. 34, and it's entitled "Operating Agreement of DMP

M. Magionos - Cross U.S. v. Manafort 1639

- 1 | International."
- 2 Are you familiar with that document?
- 3 A. I have seen it, yes.
- 4 Q. Okay. And, in fact, it was that document that you based
- 5 | your last answer about 100 percent on, correct?
- 6 A. No. I based it on what was in -- I can -- let's see.
- 7 | It's actually Page 3 of the FARA filing.
- 8 Q. Okay.
- 9 A. And it's -- let's see. It's Section 5, Letter J.
- 10 Q. All right. So it says, "Wholly owned by Mr. Manafort"?
- 11 A. Yes.
- 12 Q. Right. And then you get back to the supporting
- 13 | documentation that's here, correct?
- 14 And it's got a management agreement -- operating
- 15 | agreement, excuse me. I'll rephrase.
- 16 A. Okay. I see that.
- 17 | Q. Okay. If you go to the back page, the attachment,
- 18 | Page 13 of that document, does that indicate that Mr. Manafort
- 19 is 100 percent interest holder of -- as a Class A member?
- 20 A. Yes, it does.
- 21 Q. And do you know what that means?
- 22 A. I would assume that he -- his interest is in -- well, it
- 23 looks like he had a capital contribution and he's 100 percent
- 24 owned as far as that membership class.
- 25 Q. Okay. And there could be other membership classes,

—U.S. v. Manafort— M. Magionos - Cross 1640 1 correct? 2 That is correct. 3 All right. And as a fact of the matter, do you know who Q. 4 prepared the FARA filing? I don't. 5 6 But you do know it was signed by Mr. Manafort? 7 That's correct. Α. All right. So if he had someone else prepare it, that's 8 Q. surely possible, isn't it? 10 Sure. 11 Okay. Now, going back to our discussion about records, 12 you had a chart that you used -- and I think -- let me see if 13 I can find the exhibit number quickly. 14 But it was the chart that showed the various 15 interests or connections to the foreign banks. Do you 16 remember that chart? I think it's 63. I found it. Sorry about that. 17 18 Do you have that there? 19 I do. Let me just locate it. 20 (A pause in the proceedings.) 21 THE WITNESS: I'm there. 22 BY MR. WESTLING: 23 Q. Do you have it? 24 Α. Yes. 25 Now, this is the chart that had a listing of 31 different Ο.

```
-U.S. v. Manafort-
    M. Magionos - Cross
                                                                1641
 1
    accounts, correct?
 2
        Correct.
 3
    Q. And in each case I think you described the process as you
 4
    looked at the foreign bank records that you got from various
    sources and you simply mapped out what you saw on the face of
 5
    those records, correct?
 6
 7
         That's correct. I summarized the information that was
    contained in the bank account application and account opening
 8
    documents.
         All right. And in doing that, you'll also see up there
10
11
    on the podium with you what I premarked as Defendant's 23, 24,
12
    25, and 26. Do you have those?
    A. I do.
13
14
    Q. All right.
              MR. WESTLING: Your Honor, 23 through 26 are
15
    defendant's exhibits that are excerpts from an admitted
16
17
    Government exhibit, and I would like to offer them at this
18
    time.
19
              THE COURT: Any objection?
20
              MR. ANDRES: No, Your Honor.
              THE COURT: All right. They're admitted.
21
22
                            (Defendant's Exhibit Nos. 23-26
23
                             admitted into evidence.)
24
              MR. WESTLING: All right. And I'm going to see if I
25
    can make this camera work, if that's okay with Your Honor.
```

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—U.S. v. Manafort—
    M. Magionos - Cross
                                                                1642
 1
              May I publish them, Your Honor?
 2
              THE COURT: You may.
 3
               (A pause in the proceedings.)
 4
              MR. WESTLING: My colleague just said it's not
    rocket science so he thinks I may be able to do it.
 5
 6
    see. I apologize, Your Honor. I'll move along.
 7
    BY MR. WESTLING:
         So I just put a document on the screen, and I think it is
 8
    one of several. I know you've reviewed all of these. But
10
    this is a document that relates to one of the accounts,
11
    Actinet Trading; is that correct?
12
    Α.
         Yes.
13
         All right. And it shows that there are signatories,
    Richard William Gates, III, and Paul Manafort, correct?
14
15
         Correct.
    Α.
16
         And it has signatures of those individuals?
17
    Α.
         Yes.
         All right. Did you do anything to determine whether or
18
    not that's, in fact, Mr. Manafort's signature?
19
20
    Α.
        No, I did not.
21
         All right. And so you relied on the document because of
22
    what it says on the face of the document, correct?
23
         Yes. These were provided as bank account applications
24
    and account opening docs from Bank of Cyprus.
25
    Q. And then I'm going to ask you to take a look at 24,
```

\_\_\_\_\_U.S. v. Manafort\_\_\_\_\_\_

1643

- 1 | Page 2. We just looked at 23. And you'll see another line
- 2 here where it says "Paul Manafort," and this, again, is a
- 3 | signature document.
- 4 Do you see that?
- 5 A. Yes.
- 6 Q. And does that signature on 24 appear to be the same as
- 7 | the one on 23?
- 8 A. It looks different -- a little bit different, but I'm
- 9 also not a handwriting expert.
- 10 Q. I'm asking for your lay opinion.
- 11 A. Sure. The -- I guess, the ending portion of the
- 12 | signature looks a little different.
- 13 | Q. Okay. Well, let's see if we can just lay these out in a
- 14 | way that is helpful.
- So the one, if you have it on the screen in front of
- 16 | you, above, Paul Manafort, the second block down. And then
- 17 | the one below, the second line is Mr. Manafort, allegedly; is
- 18 | that right?
- 19 A. Yes.
- 20 Q. All right. And you can see there's some substantial
- 21 differences between those two signatures; isn't that fair to
- 22 say?
- 23 A. Yes.
- 24 Q. All right. And so what we have here is documents that
- 25 | bear a signature, and you don't know whether these were signed

M. Magionos - Cross U.S. v. Manafort 1644

- 1 by Mr. Manafort or not, correct?
- 2 A. No, I don't know.
- 3 Q. Okay. And you said you haven't made a comparison with
- 4 other signatures. Are you familiar with other exhibits that
- 5 | have been offered by the Government in this case that relate
- 6 to various banking transactions?
- 7 A. I mean, I know that there are exhibits, but I don't know
- 8 | the particulars of them.
- 9 Q. Exhibit No. 36, Government Exhibit 36 is already in
- 10 | evidence, and I can hand you a copy if that's quicker than --
- If that's all right, Mr. Flood. I appreciate your
- 12 help.
- 13 THE COURT: Show it to Mr. Andres first.
- MR. WESTLING: I will, Your Honor.
- 15 THE WITNESS: Thank you.
- 16 BY MR. WESTLING:
- 17 | Q. Now, you're looking at what's in evidence as Government's
- 18 Exhibit 36.
- Do you have that in front of you?
- 20 A. Yes, I do.
- 21 Q. All right. And then on the page -- let's see if I can
- 22 | count here. I think the fourth page at the bottom, you'll see
- 23 | a signature block?
- 24 A. Yes.
- 25 Q. And that is a signature of Mr. Manafort's?

U.S. v. Manafort

M. Magionos - Cross

- 1 A. Yes, it is.
- 2 Q. And this is a document that, I believe, was found during
- 3 | the search of Mr. Manafort's home, if I'm not mistaken.
- 4 | Counsel can correct me if I have that wrong, but it's in
- 5 evidence.
- 6 A. Okay.
- 7 Q. All right. So you don't have any reason to dispute that
- 8 | that's Mr. Manafort's signature?
- 9 A. No.
- 10 Q. Okay. So let's just take a second, if we could, and
- 11 | compare these to the ones on the bank documents we just looked
- 12 at.
- So we have the second box there with Mr. Manafort's
- 14 | signature from the bank documents, and then below that, we
- 15 | have his actual signature from the Banc of California loan
- 16 application. Do you see that?
- 17 A. Yes, I do.
- 18 Q. And those appear to be substantially different, don't
- 19 they?
- 20 A. Yes.
- 21 Q. All right. And that, I think, is going to be true, but
- 22 | I'll go through the exercise with the other one I showed you a
- 23 moment ago.
- 24 Again, at the top, we'll have the foreign bank
- 25 | document and below that, you'll have the U.S. bank --

```
—U.S. v. Manafort—
    M. Magionos - Cross
                                                                1646
 1
              THE COURT: Do you think you can get someone to help
 2
    you, because when you turn your back --
 3
              MR. WESTLING: I apologize, Your Honor. I will get
 4
    someone to help me. I could always use help.
 5
              THE COURT: All right.
 6
              MR. WESTLING: Proving that it actually is rocket
 7
    science, Your Honor. I apologize.
 8
               (Laughter.)
9
    BY MR. WESTLING:
         So if you look at those again, they look substantially
10
11
    different, don't they?
12
         Yes, I do see differences.
13
         Okay. And so we can't say, sitting here today, who
14
    signed Mr. Manafort's name to the Cyprus bank documents, can
15
    we?
16
         Again, I can only go off of what is in the bank account
17
    opening document.
         Understood. And to my earlier point, to the extent that
18
    you rely on certain documents, you're relying on what's there;
19
20
    and if what's there isn't what it purports to be, it's going
    to affect your analysis; is that fair?
21
22
         Correct. Although, when I look at the disposition of
23
    funds from, in particular, Actinet Trading Limited, I do see
24
    who benefited the most from the disposition of funds from that
25
    account.
```

U.S. v. Manafort

M. Magionos - Cross

- 1 Q. I'm not here to quibble about that.
- 2 A. Okay.
- 3 Q. I'm just saying when we look at 63 --
- 4 A. Sure.
- 5 Q. -- which is the summary of bank records, and we use that
- 6 to assign various individuals' roles with connection to those
- 7 | accounts, you have to rely on the accuracy of the underlying
- 8 documents?
- 9 A. I do have to rely on documents provided by financial
- 10 | institutions, that's correct.
- 11 Q. And in -- I'm sorry to cut you off. I didn't mean to do
- 12 that.
- 13 A. No, that's okay.
- 14 | Q. And in this case, we know that at least a couple of
- 15 | examples suggest that someone else was signing Mr. Manafort's
- 16 name?
- 17 A. Perhaps, yes.
- 18 Q. And you don't have any way to know who that might have
- 19 been?
- 20 A. No, I don't.
- 21 Q. All right. And similarly, do you know whether Mr. Gates
- 22 | had access to Mr. Manafort's passport?
- 23 A. I don't.
- 24 | Q. And you don't know how the passports got into the Cypriot
- 25 records, do you?

```
-U.S. v. Manafort—
    M. Magionos - Cross/Redirect
                                                               1648
 1
         No, I was not able to go and interview anyone in Cyprus.
 2
         Okay. And so as a practical matter, what we know is
 3
    there's a copy in the records, but that's all we have,
 4
    correct?
    A. That is correct.
 5
 6
              MR. WESTLING: All right. I don't have any further
 7
    questions, Your Honor.
              THE COURT: Any redirect?
 8
 9
              MR. ANDRES: Very briefly, Your Honor, very briefly.
              THE COURT: All right.
10
11
                         REDIRECT EXAMINATION
12
    BY MR. ANDRES:
        Ms. Magionos, do you still have Government Exhibit -- I'm
13
    sorry, Defense Exhibit 63 in front of you?
14
15
       I do.
    Α.
       And that's the document that was seized from
16
    Mr. Manafort's house?
17
18
    A. Yes.
    Q. Can you look on Page -- at the bottom, there's the Bates
19
20
    number that says 400696068. Do you see that?
21
    Α.
       Yes.
22
        And there's a signature that looks like Mr. Manafort's
23
    there?
24
    Α.
       Yes.
25
    Q. And then the page after that --
```

```
-\!\!\!-\!\!\!\!-\!\!\!\!U.S. v. Manafort-\!\!\!\!-\!\!\!\!-
    M. Magionos - Redirect
                                                                  1649
 1
               THE COURT: Well, you don't know whether it looks
 2
    like his, but it's a signature that says Paul Manafort; is
 3
    that right?
 4
               THE WITNESS: That is correct.
 5
               THE COURT: And it came from his house as far as you
 6
    know?
 7
               THE WITNESS: Yes.
 8
               THE COURT: Next question.
 9
    BY MR. ANDRES:
         And this is the document that defense counsel pointed you
10
11
    to; is that right?
12
    Α.
       Yes.
13
         If you turn to the next page, is there also a signature?
14
    Α.
        Yes.
15
         And the signature, the first one on 004 is the date,
    what's the date after that?
16
17
          Sorry. It is March 8, 2016.
18
        And how about the next one on the next page?
19
       March 9, 2016.
20
    Q. And when you turn to the front page of this application,
21
    whose name is listed as applicant?
22
       Paul Manafort.
    Α.
23
    Q. Okay.
24
               MR. ANDRES: So can I -- Your Honor, can I just show
25
    these on the ELMO for two seconds?
```

```
—U.S. v. Manafort—
    M. Magionos - Redirect
                                                                1650
 1
              THE COURT: Yes, you may. They're admitted, aren't
 2
    they?
              MR. ANDRES: Yeah.
 3
              MR. WESTLING: Yeah, they're admitted.
 4
 5
              MR. ANDRES: They're admitted.
 6
              THE COURT: And while we're at it, Mr. Westling, you
 7
    offered 23 and 24 or how many did you offer?
              MR. WESTLING: I think it was 23 through 26, Your
 8
9
    Honor.
10
              THE COURT: All right. Let me check.
11
              Margaret, did I admit all of those?
12
              You've offered those.
13
              Any objection to 23 through 26?
              MR. ANDRES: No -- Your Honor, no, but -- and for
14
15
    the record, they're admitted as separate Government exhibits
16
    as well. So we don't have any objection.
17
              THE COURT: All right.
18
              MR. WESTLING: This is just an excerpt, Your Honor,
19
    for speed.
20
              THE COURT: All right. I'll admit 23 through 26,
    defendant's exhibits.
21
22
              Go ahead, Mr. Andres, you may finish.
23
                                 (Defendant's Exhibit No. 23 - 26
24
                                 admitted into evidence.)
25
    BY MR. ANDRES:
```

```
—U.S. v. Manafort—
    M. Magionos - Redirect
                                                                1651
 1
         Those two signatures on the bank application in the
 2
    United States to Mr. Manafort, do those look the same?
         No, the beginning looks different.
 3
 4
         Okay. And those are on the same document?
    0.
        Yes.
 5
    Α.
         And for the record, can you turn to the first page --
 6
 7
              THE COURT: I'm sorry. You're saying these don't
    look the same, is that what you're saying?
 8
 9
              THE WITNESS: Yes, Your Honor, I am.
              THE COURT: All right. It's up to the jury whether
10
11
    they look the same or not.
12
               (Laughter.)
              THE COURT: Let's proceed.
13
    BY MR. ANDRES:
14
15
        Mr. Westling asked you about a document,
    Government Exhibit -- Defense Exhibit 23 from Actinet Trading
16
17
    Limited. Did you identify payments from Actinet Limited to
18
    Mr. Manafort?
         I did.
19
    Α.
20
         Substantial number of payments?
    Q.
21
    Α.
         Yes.
22
         And you relied on that information as well, didn't you?
    Q.
23
    Α.
         I did.
24
         In Government Exhibit -- or Defense Exhibit 25 relates to
25
    Lucicle Consultants Limited; is that correct?
```

```
—U.S. v. Manafort—
    M. Magionos - Redirect
                                                                1652
 1
         That's correct.
 2
         During the course of your tracing, did you identify
 3
    substantial payments from Lucicle to the benefit of
    Mr. Manafort?
 4
 5
    Α.
        Yes.
 6
         And then lastly -- or the last one is Lucicle as well.
 7
              MR. ANDRES: I don't have anything further, Judge.
 8
    Thank you, Your Honor.
 9
               THE COURT: All right. Any recross based only on
10
    that?
11
              MR. WESTLING: No, Your Honor.
12
               THE COURT: Thank you. You may step down. You may
13
    be excused. Call your next witness, please.
14
               (Witness excused.)
15
              MR. ASONYE: Your Honor, the Government calls
    Michael Welch.
16
               THE COURT: Come forward and take the oath, please,
17
    sir.
18
19
               Thereupon,
20
                             MICHAEL WELCH,
21
    having been called as a witness on behalf of the Government
22
    and having been first duly sworn by the Deputy Clerk, was
23
    examined and testified as follows:
24
               (Witness seated.)
25
               THE COURT: You may proceed.
```

```
-U.S. v. Manafort-
                                                                1653
 1
              If you all need to confer, you may do so, because I
 2
    encourage it if it's going to have the effect of shortening
 3
    this proceeding.
 4
              (Laughter.)
 5
              MR. DOWNING: Could we have a moment, Your Honor?
              THE COURT: You can have a day.
 6
 7
               (Laughter.)
              MR. ASONYE: Your Honor, may we step outside for one
 8
9
    minute?
              THE COURT: Yes, you may. So this is what -- all
10
11
    right. Yes, you may. But I was only kidding about a day.
12
               (Laughter.)
13
               (A brief interruption in the proceedings.)
              THE COURT: Ladies and gentlemen, tomorrow -- this
14
15
    is really for everybody here. Tomorrow morning at 8:30, and
    you-all are welcome to come that early if you wish, at 8:30
16
17
    I'm going to have another proceeding.
18
              During that other proceeding, I'm going to have some
19
    people, with your permission, use your seats in the jury box.
20
    These will be prosecutors and judges from Burma or Myanmar,
    whichever, I don't know, I'll call the country whatever it
21
22
    wants to be called. I just remember it as being Burma, but if
23
    they prefer Myanmar, so be it.
24
              But they'll be here, about a dozen of them, and I
    have a plea to -- a quilty plea to hear in a case. I had
25
```

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——U.S. v. Manafort—
    M. Welch - Direct
                                                                1654
 1
    other matters scheduled, but I'm going to defer those until
 2
    five o'clock or 5:30 tomorrow afternoon.
 3
               So I take it this means, Mr. Asonye, we can all go
 4
    home now.
 5
              MR. ASONYE: I wish. But it does mean, Your Honor,
 6
    I think we have an understanding on how the charts will be --
 7
    will come in.
 8
              THE COURT: All right.
 9
              MR. ASONYE: May I proceed?
10
              THE COURT: You may.
11
                          DIRECT EXAMINATION
12
    BY MR. ASONYE:
        Could you please state and spell your last name for the
13
14
    record?
15
        Michael Welch, W-e-l-c-h.
16
       Did you attend college?
17
    Α.
         Yes.
        And did you earn your undergraduate degree?
18
    Ο.
19
    Α.
         Yes.
20
    Q.
         In what area?
21
         I have a bachelor's in accounting from Southern Illinois
22
    University.
23
         Do you hold any graduate degrees?
24
         Yes. I have a master's degree in accounting-taxation
25
    from Southern Illinois University.
```

- 1 Q. Are you currently employed?
- 2 A. Yes, I am.
- 3 Q. Where do you work?
- 4 A. I work for the Internal Revenue Service.
- 5 Q. How long have you worked for the IRS?
- 6 A. For 34 years.
- 7 Q. What is your position at the IRS?
- 8 A. I'm a revenue agent with the Internal Revenue Service.
- 9 Q. And how long have you been a revenue agent?
- 10 A. For 34 years.
- 11 Q. So have you been a revenue agent for your entire career?
- 12 A. Yes, I have.
- 13 Q. What are the duties and responsibilities of a revenue
- 14 | agent with the IRS?
- 15 A. The basic duties of a revenue agent are to audit tax
- 16 | returns to determine if they're substantially correct.
- 17 | Q. And are you assigned to any particular group?
- 18 A. Yes. Currently, I'm assigned to the grand jury group.
- 19 Q. What are the duties of a revenue agent with the grand
- 20 | jury group?
- 21 A. A grand jury agent basically assists the criminal
- 22 division of the IRS in investigations and subsequent criminal
- 23 trials.
- 24 | Q. And how long have you been with the grand jury group?
- 25 A. For over 25 years.

- 1 Q. How many criminal investigations have you assisted in
- 2 | over your career?
- 3 A. Approximately 500.
- 4 Q. Before you joined the grand jury group, what other groups
- 5 | did you work in?
- 6 A. I was a revenue agent reviewer and I was a revenue agent
- 7 | in the special enforcement program.
- 8 Q. What did the special enforcement program focus on?
- 9 A. They focused on unreported income, both legal and illegal
- 10 income.
- 11 Q. When you were hired as a revenue agent, did you receive
- 12 | any training?
- 13 A. Yes, I did.
- 14 Q. What type of training did you receive?
- 15 A. I received a series of five training classes, each one
- 16 | several weeks long. The first one dealt with individual
- 17 | income taxes.
- The second one dealt with individual income tax,
- 19 more advanced topics, including self-employment tax.
- 20 The third class dealt with corporations.
- 21 The fourth class dealt with partnerships.
- 22 And the fifth class dealt with more advanced
- 23 | corporate topics.
- 24 | Q. Can you explain to the jury what type of additional
- 25 | training you received?

- 1 A. I've received basic instructor training, special
- 2 enforcement program training, expert witness training, and
- 3 | foreign trust training.
- 4 Q. And in addition to this training, do you receive annual
- 5 training?
- 6 A. Yes, each year we receive 40 hours of continuing
- 7 | professional education that focus on the duties of a revenue
- 8 agent.
- 9 Q. As part of your duties as a revenue agent, have you
- 10 | taught any courses?
- 11 A. Yes. I taught the first two revenue agent classes that
- 12 | new hires or newly hired revenue agents have to take.
- 13 | Q. And what about as your duties as a member of the grand
- 14 | jury group, do you teach any courses?
- 15 A. Yes. I've taught the special enforcement program
- 16 | training that we teach agents who come into the special
- 17 | enforcement program.
- 18 Q. Okay. Now, as a revenue agent in the grand jury group,
- 19 | do you have additional responsibilities?
- 20 A. Yes, I do.
- 21 Q. What are they?
- 22 | A. I have responsibilities, I am a FinCEN SAR gatekeeper,
- 23 | SAR meaning suspicious activity report. I'm a gatekeeper for
- 24 | that information. I have whistle-blower debriefing duties.
- 25 | I'm also an FBAR coordinator and I have some other duties.

1658

- 1 Q. And you said you're the FBAR coordinator. What's the
- 2 FBAR again?
- 3 A. It's the foreign bank account report.
- 4 Q. And what do you do in that role as FBAR coordinator for
- 5 | the IRS?
- 6 A. I provide guidance to other revenue agents and assist in
- 7 | interviews of individuals regarding foreign accounts and FBAR
- 8 issues.
- 9 Q. Now, there -- are there multiple FBAR coordinators across
- 10 | the country for the IRS?
- 11 A. Yes. I'm one of several in the Midwest area that covers
- 12 ten states.
- 13 Q. Do you know what an IRS special agent is?
- 14 | A. Yes. An IRS Special Agent investigates potential
- 15 | violations of the criminal law.
- 16 | Q. But are you a Special Agent?
- 17 | A. I'm not a Special Agent. I'm a revenue agent. And as I
- 18 | stated before, our duties are to basically audit tax returns
- 19 | to see if they're substantially correct.
- 20 | Q. Now, Agent Welch, what was your role in this case?
- 21 | A. In April of this year, I was assigned to participate in
- 22 | this trial and help the trial team.
- 23 Q. And what, if anything, were you asked to do?
- 24 | A. I was asked to review a lot of documents, e-mails,
- 25 | financial records, bank statements, tax returns, general

- 1 ledgers, and then to provide some summary charts and do some
- 2 | analysis of some of the accounts.
- 3 Q. Do you have specialized knowledge in the fields of
- 4 | taxation and accounting?
- 5 A. Yes.
- 6 Q. And as part of your job duties as a revenue agent, have
- 7 | you testified in state court?
- 8 A. Yes, I have.
- 9 Q. Have you testified in federal court?
- 10 A. Yes, I have.
- 11 Q. Have you testified in federal district court?
- 12 A. Yes, I have.
- 13 | Q. And have you testified in any other federal courts?
- 14 A. Yes, in the United States tax court.
- 15 Q. How many times have you testified in federal court?
- 16 A. I testified approximately 29 times in 20 different cases.
- 17 | Q. And have you ever testified in federal court as an expert
- 18 | witness?
- 19 A. Yes, I have.
- 20 | Q. Is your testimony today intended to assist the jury in
- 21 determining facts at issue in this case?
- 22 A. Yes.
- MR. ASONYE: Your Honor, at this time, the
- 24 | Government tenders Michael Welch as an expert in the fields of
- 25 accounting and taxation.

```
-U.S. v. Manafort-
    M. Welch - Direct
                                                                1660
 1
              THE COURT: That last question is really asking him
 2
    what you-all are offering his testimony for, not him. You-all
 3
    make that determination, you, the lawyers.
 4
              Any objection to his testifying to give expert
 5
    opinions in the area of -- what specific area?
 6
              MR. ASONYE: Taxation and accounting, Your Honor.
 7
              THE COURT: That's pretty broad. You got something
 8
    narrower?
 9
              MR. DOWNING: I thought we did.
              MR. ASONYE: No, I think that's what we -- well, we
10
11
    know what area -- he's going to testify about income.
12
              MR. DOWNING: Yes. Yeah, we agreed to limited scope
13
    for inquiry with respect to the experts.
14
              THE COURT: All right. Proceed. Yes, I'll permit
15
    you to ask him questions in that area that you-all have agreed
16
    to, Mr. Downing.
17
              MR. DOWNING: Thank you.
    BY MR. ASONYE:
18
19
         Agent Welch, have you been present --
20
              THE COURT: Let me tell the jury that ordinarily
21
    witnesses cannot offer their opinions. Witnesses who by
22
    reason of experience or training have special expertise or
23
    knowledge in certain areas, if they're admitted to testify as
24
    experts, can give their opinions on matters.
25
              However, the extent to which you accept a witness is
```

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—U.S. v. Manafort—
    M. Welch - Direct
                                                                1661
 1
    an expert in an area and the extent to which you accept that
 2
    witness' testimony as expert testimony are matters left
 3
    entirely to you, the jury. And I'll give you further
    instructions on this as well as other matters at the end of
 4
    the case.
 5
 6
              Mr. Asonye, you may proceed.
 7
    BY MR. ASONYE:
         Agent Welch, have you been present each day in this
 8
    courtroom so far in this trial?
         Yes, I have.
10
11
         Have you heard all of the testimony --
12
              THE COURT: I thought we excluded witnesses.
13
              MR. ASONYE: Except for -- Your Honor, except for
    expert witnesses, Your Honor --
14
15
              THE COURT: Is that right?
16
              MR. ASONYE: -- and case agents.
17
              THE COURT: The case agents I did admit. But the
18
    next time we do this, it's my clear recollection, Mr. Asonye,
19
    that I wasn't admitting experts. You need to ask
20
    specifically. You're going to go ahead now, I'm going to
21
    permit that, but I want you to remember that. I typically
22
    allow the case agents to remain. I don't typically allow
23
    experts for either side to remain.
24
              MR. ASONYE: Appreciate it, Your Honor. We'll check
25
    the transcript, but we believe that we said case agent
```

```
—U.S. v. Manafort—
    M. Welch - Direct
                                                                1662
 1
    and expert witness.
 2
              THE COURT: Well, let me be clear: I don't care
 3
    what the transcript says. Maybe I made a mistake. But I want
 4
    you to remember don't do that again. When I exclude
    witnesses, I mean everybody. Now, it may be that I didn't
 5
    make that clear. It may be that I did allow this, but don't
 6
 7
    do it in the future.
 8
              MR. ASONYE: Fair enough, Your Honor.
 9
              THE COURT: I beg your pardon?
              MR. ASONYE: I said fair enough, Your Honor.
10
11
              THE COURT: Well, it's right. Fair enough.
12
              All right. I just want you to have that in mind,
13
    Mr. Asonye, because you appear here again. And when I exclude
    witnesses, I mean everybody unless I make a specific
14
15
    exception, and I do for case agents.
16
              Proceed. It's not a big deal, but I want you to be
17
    clear about that.
18
              MR. ASONYE: May I proceed, Your Honor?
19
              THE COURT: You may.
20
    BY MR. ASONYE:
21
         Have you heard all of the testimony of the witnesses who
22
    have testified thus far in this case?
23
         Yes, I have.
24
         And have you reviewed all the exhibits that have been
25
    admitted thus far in this trial?
```

M. Welch - Direct 1663

- 1 A. Yes.
- 2 Q. And in preparation for your testimony, have you reviewed
- 3 | the exhibits thus far?
- 4 A. Yes.
- 5 Q. Did you review all the stipulations that were entered
- 6 | into evidence thus far?
- 7 A. Yes, I did.
- 8 Q. Did you also review all the records from the U.S. vendors
- 9 | in this case?
- 10 A. Yes.
- 11 | Q. What other records have you reviewed?
- 12 A. I reviewed general ledgers, working trial balances,
- 13 adjusting journal entries, tax returns, vendor bank records;
- 14 Vendor statements, vendor invoices, vendor
- 15 | contracts, domestic and foreign bank records, wire transfer
- 16 | records from the foreign bank accounts;
- 17 And financial statements and other financial
- 18 documents.
- 19 Q. Did you review all the tax returns that were entered into
- 20 | evidence in this case?
- 21 A. Yes. Tax returns, if I didn't say that.
- 22 Q. Now, as part of your duties, were you asked to prepare
- 23 | summary charts in connection with this trial?
- 24 A. Yes, I was.
- 25 Q. And did you review the same documents you just testified

- 1 | about to prepare those charts?
- 2 A. Yes, also e-mails.
- 3 | Q. Were those records associated with a number of entities
- 4 | and individuals?
- 5 A. Yes, they were.
- 6 Q. And for those accounts that you reviewed, how many
- 7 | financial institutions were the records from?
- 8 A. They were from numerous financial institutions.
- 9 Q. And from what time period did you review the records?
- 10 A. The records I reviewed went from 2008 into 2017.
- 11 Q. And do your charts summarize voluminous information?
- 12 A. Yes, they do.
- 13 Q. Can you explain to the jury generally how you prepared
- 14 | summary charts?
- 15 A. I reviewed the documents, the ledgers, the entries, the
- 16 bank statements, the wire transfers. And then I recorded
- 17 | certain information from all those records and put them on
- 18 | summary charts, made some additions, and put them on charts.
- 19 And that's how I made them.
- 20 | Q. Did you use any software to assist your preparation of
- 21 | the charts?
- 22 A. Yes, I used --
- 23 Q. I'm sorry, go ahead.
- 24 | A. I used basically Microsoft Excel and Microsoft
- 25 PowerPoint.

```
—U.S. v. Manafort—
    M. Welch - Direct
                                                                1665
 1
         And did you review your charts for accuracy?
 2
        Yes, I did.
 3
       All right. Let me show you what is marked as Government
    Exhibit 75.
 4
              What is Government's Exhibit 75?
 5
         It's a chart I prepared that has a summary of filed tax
 6
 7
    returns.
 8
       Filed by who?
    Q.
         Filed by Davis Manafort Partners, Inc., DMP
    International, LLC, and the individual return of Mr. and
10
11
    Mrs. Manafort.
12
         And is it accurate, to the best of your knowledge?
    A. Yes, it is.
13
14
              MR. ASONYE: Your Honor, the Government moves to
15
    admit Government Exhibit 75.
16
              MR. DOWNING: No objection.
              THE COURT: Admitted.
17
18
                              (Government's Exhibit No. 75
19
                              admitted into evidence.)
20
              MR. ASONYE: May we publish, Your Honor?
21
              THE COURT: You may.
22
    BY MR. ASONYE:
23
       All right. Could you -- we're not going to go through
24
    all of this, but if you could explain to the jury what happens
25
    in the first row for the 2010 tax year, working from left to
```

- 1 right.
- 2 A. The year is 2010. The entity name is Davis Manafort
- 3 Partners, Inc., and they are an S Corporation and file a
- 4 | Form 1120S. The gross receipts are \$5.8 million.
- 5 They had an ordinary loss of \$149,000. That amount
- 6 of loss was attributed the Mr. Manafort since he owned 100
- 7 | percent of the corporation, and none was allocated to
- 8 Mrs. Manafort.
- 9 And then on their personal return on line 17 for
- 10 | their Schedule E, a loss of 35,000 was reported and their
- 11 | total income, line 22, reflected \$504,000.
- 12 Q. All right. And then did Davis Manafort Partners file the
- 13 | return in 2011?
- 14 A. Yes, they did.
- 15 | Q. And then if you could look at 2012, is there a different
- 16 | entity?
- 17 A. Yes.
- 18 Q. Okay. What entity filed for 2012?
- 19 A. In 2012, DMP International, LLC, is a partnership and
- 20 | filed a Form 1065. The gross receipts were 7.3 million. The
- 21 | business income was 948,000 of which 474,000 was allocated to
- 22 Mr. Manafort and 474,000 was allocated to Mrs. Manafort.
- On their personal return, line 17, Schedule E, the
- 24 | amount reported was 230,000. And their total income, line 22,
- 25 | for 2012 was \$5.3 million.

- 1 Q. All right. And if we could -- let me show you what's
- 2 been marked as Government Exhibit 79. And if you could
- 3 explain, what is Government's Exhibit -- the entire collection
- 4 of 79?
- 5 A. It's in an exhibit that demonstrates the flow of money
- 6 from the foreign sources into the foreign bank accounts and
- 7 | then the disposition thereof to where it went domestically for
- 8 | certain transactions.
- 9 Q. And is it accurate to the best of your knowledge?
- 10 A. Yes.
- 11 MR. ASONYE: Your Honor, at this point the
- 12 | Government moves, for demonstrative purposes, to publish
- 13 Government Exhibit 79.
- 14 THE COURT: All right.
- MR. DOWNING: No objection.
- 16 THE COURT: You may do so.
- 17 BY MR. ASONYE:
- 18 Q. All right. Let's go through these charts with you.
- 19 What -- first of all, what year does this first
- 20 | chart cover -- what years?
- 21 A. It covers the years 2010 through 2013.
- 22 | Q. Okay. And if you could explain from left to right what's
- 23 occurring according to this chart.
- 24 | A. The first item is the foreign sources, the political
- 25 | funds, political work funds, are being transferred into the

- 1 foreign bank accounts at the countries of Cyprus and
- 2 St. Vincent in the Grenadines. And then the ultimate wire
- 3 | transfer out of those accounts to the business entity or
- 4 Mr. Manafort personally or to the U.S. vendors.
- 5 Q. Now, the top box on the right side, it says, "Manafort's
- 6 Domestic Business Entities." Is that correct?
- 7 A. Yes.
- 8 Q. What entities would be covered by that box?
- 9 A. That would be the Davis Manafort Partners, Inc., and the
- 10 DMP International, LLC, entities.
- 11 | Q. In the blue box, it appears there's a legend on the
- 12 | bottom left-hand corner. What does it mean that it's blue?
- 13 A. I was basically able to trace those wire transfers into
- 14 | the domestic business accounts and then trace them into the
- 15 | general ledger and trace them ultimately that they were
- 16 reported on the tax return.
- 17 | Q. So blue means it's reported on a tax return --
- 18 A. Yes.
- 19 Q. -- on this chart?
- 20 And then what does the gray mean for Paul Manafort?
- 21 | A. The gray means sometimes I was able to trace the wire
- 22 transfer into the general ledger. And when I was able to
- 23 | trace it into the business general ledger, it was ultimately
- 24 reported on the tax return. And other times I was not able to
- 25 | trace it into the general ledger, so it was not reported on a

M. Welch - Direct 1669

- 1 tax return.
- 2 Q. And to be clear, when that gray arrow goes to Paul
- 3 | Manafort, what does that mean?
- 4 | A. It was a foreign wire transfer to Mr. Manafort.
- 5 Q. A personal account for Mr. Manafort?
- 6 A. Personal bank account, yes.
- 7 Q. And then the bottom box in -- I guess that's mango or
- 8 orange -- what does that stand for?
- 9 A. Those are -- those are foreign wire transfers to these
- 10 U.S. vendors for personal expenses we've heard so much about,
- 11 | and that's what that color represents. And I was unable to
- 12 | trace those into general ledger of the business entities and I
- 13 | was unable trace them to the business return, nor was I able
- 14 | to trace them to see if they were reported on the personal tax
- 15 return for Mr. and Mrs. Manafort.
- 16 | Q. All right. If you could turn to the next page of
- 17 | Government Exhibit 79, I believe.
- 18 What happen does -- first of all, what time period
- 19 | does that represent?
- 20 A. This is the month of October, 2010.
- 21 | Q. And if you could walk the jury from left to right, again,
- 22 | in this chart, what do you depict?
- 23 A. There's a deposit from Telmar Investments of
- 24 | approximately \$1 million to -- I'm going to butcher this
- 25 | name -- Livation [sic], Livathan.

- 1 | Q. Is it Leviathan? Is it Leviathan?
- 2 A. Leviathan Advisors, thank you. And then the colors are
- 3 | the same except for the yellow.
- 4 The orange color is to the U.S. vendors.
- 5 The blue color is to the domestic business entity
- 6 bank account.
- 7 And then the yellow one is a payment to Paul
- 8 | Manafort where I was unable to find it in the general ledger
- 9 or report it on the business or personal tax returns.
- 10 | Q. That initial transfer from Telmar to Leviathan of almost
- 11 | a million dollars, on what date did it occur?
- 12 A. On October 4, 2010.
- 13 Q. Okay. And then does this chart -- the arrows from
- 14 | Leviathan to the final column, do you depict every transaction
- 15 out of the Leviathan account?
- 16 A. No, I don't.
- 17 | Q. Okay. How did you select these transactions?
- 18 | A. I select these because they were related to items at
- 19 issue, the U.S. vendors, the business payments, and
- 20 Mr. Manafort personally. And they were at -- they were near
- 21 | the time of the deposit, so I could see and show what was
- 22 | happening to the million dollars that came in.
- 23 | Q. And is there a transaction on the right side of the chart
- 24 | for all of those boxes? Do they all occur on October 18,
- 25 | 2010?

M. Welch - Direct 1671

- 1 A. One for each box occurred on October 18, and there was a
- 2 | second blue amount on October 29, 2010.
- 3 Q. Okay. And what -- of those October 18 transactions,
- 4 | which transactions were reported on a tax return and which
- 5 ones were not?
- 6 A. The blue was reported on the tax return and the mango and
- 7 | yellow was not.
- 8 Q. And were you able to discern any pattern by which foreign
- 9 | source monies were ultimately reported as income on the tax
- 10 | return?
- 11 A. I could not discern a pattern.
- 12 Q. All right. If we could move on to the next chart, on
- 13 page 3. And what's the time period for this chart?
- 14 A. This is the next month, November 2010.
- 15 | Q. And explain what happen from left to right on this chart.
- 16 A. Again, monies coming in from Novirex Sales into the
- 17 | Global Highway bank account at the Bank of Cyprus, \$1.1
- 18 million.
- And then we have two different U.S. vendors coming
- 20 out on November 17. We have a Davis Manafort Partners, Inc.,
- 21 | money coming out and then we have another payment to Paul
- 22 Manafort.
- 23 Again, the mango or orange color, I was unable to
- 24 | trace that into the general ledger and unable to trace it to a
- 25 | tax return.

-U.S. v. Manafort-M. Welch - Direct 1672 1 And the blue I was able to follow that into the 2 general ledger and show that it was ultimately reported on the 3 tax return. 4 And the last payment to Mr. Manafort, I was unable to find that on either a business or personal tax return, nor 5 in the general ledger. 6 7 And if you could turn to the next chart on Page 4, what 8 time period does this chart cover? This is the next year, May 2011. Α. And explain what happens from left to right on this 10 11 chart. 12 Telmar money comes into the company account at the Bank 13 of Cyprus. And in this particular section of transactions, we have reported for the business entity as usual and we also 14 15 have a payment that was recorded in the general ledger that 16 ended up on the business tax return to Mr. Manafort. 17 And do you know why this payment to Mr. Manafort was 18 reported on the business return -- or on the tax return 19 whereas the prior payment the month before for \$150,000 was 20 not reported on the tax return? 21 MR. DOWNING: Objection, Your Honor, calls for 22 speculation. How would this person know why it was on a 23 return or wasn't? 24 THE COURT: All right. Let's come to the bench. 25 Presumably if I listen to the arguments, then there

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-U.S. v. Manafort-
    M. Welch - Direct
                                                                1673
    would be no point neither admitting or excluding it because it
 1
 2
    would be out there. Come to the bench, please.
 3
               (Bench Conference.)
 4
              THE COURT: All right. The question to the witness
         Does he know why the -- some things were reported and
 5
 6
    other things were not?
 7
              MR. ASONYE: I think it's on this specific payment,
 8
    Your Honor, for directly to Paul Manafort contrasting why the
9
    prior payment was not reported but this one was reported. And
    I believe, Your Honor, his answer is going to be "I don't
10
11
    know, based on my analysis, why it was reported."
12
              THE COURT: So --
13
              MR. DOWNING: Okay.
              THE COURT: All right. Let's go back.
14
15
              (End of bench conference.)
              THE COURT: Is the -- I said -- when you hear the
16
17
    answer, you will know why I'm smiling.
18
              What was the question?
19
               (The court reporter reads back into the record.)
20
              THE COURT: All right. "Was not" I think what was
21
    going to be asked. She's pretty good.
22
              All right. What's your answer, sir?
23
              THE WITNESS: I don't know specifically. I only
24
    know it was posted in the general ledger, and that's how it
25
    made it to the tax return.
```

```
M. Welch - Direct
                                                              1674
 1
              THE COURT: All right. Next question. So your
 2
    answer was you don't know?
 3
              THE WITNESS: Correct, Your Honor.
 4
              THE COURT: Next question.
    BY MR. DOWNING:
 5
 6
    Q. And, again --
 7
              THE COURT: That's why I was smiling. Much ado
 8
    about nothing.
 9
              All right. Go on, sir.
    BY MR. DOWNING:
10
11
       Were the orange payments to the vendors reported on a tax
12
    return?
13
        No, they were not.
    Q. All right. Let's look at the next chart on Page 5. What
14
15
    time period does Page 5 cover?
16
       It covers July 2011.
17
         And explain, if you could, to the jury what's happening
18
    here from left to right.
19
         The deposit from Telmar for the political work into the
20
    bank account at the Bank of Cyprus. Two vendor payments and
21
    one payment to the business entity.
              And the blue means I was able to trace it to the
22
23
    general ledger and that it ultimately made it to the tax
24
    return.
25
              And the mango has the same meaning, where I was
```

- 1 unable to trace it to the general ledger of the tax return or
- 2 Mr. and Mr. Manafort's personal tax return.
- 3 | Q. And finally on this exhibit, the last page, Page 6, do
- 4 | you essentially -- is it the same pattern as the last chart,
- 5 | which is were you able to trace the vendor payments to tax
- 6 | return?
- 7 A. It looks almost like the last chart, but it's for a month
- 8 | in 2012 and it is for Lucicle Consultants.
- 9 Q. Now, in summary, Agent Welch, did you identify any
- 10 payments directly from foreign accounts to U.S. vendors on
- 11 | Paul Manafort's behalf that were reported as income on Paul
- 12 | Manafort's business and personal tax returns?
- 13 A. I did not.
- 14 Q. Now, based on the evidence in this case, what method of
- 15 accounting did the bookkeepers use to prepare the general
- 16 | ledger?
- 17 | A. They used the cash method to prepare the general ledger,
- 18 | the cash method of accounting.
- 19 Q. And based on your analysis, were -- were vendor payments
- 20 | from foreign bank accounts ever reported on any general ledger
- 21 or tax returns?
- 22 A. They were not.
- 23 Q. Now, Agent Welch, can DMP International direct its
- 24 | business income to be paid to a vendor rather than being
- 25 | deposited into DMP International's bank account?

M. Welch - Direct 1676

- 1 A. It can.
- 2 Q. Do those payments need to be reported as business gross
- 3 | receipts by DMP International?
- 4 | A. Yes, they must be reported. They are business gross
- 5 receipts.
- 6 Q. And does directing those funds to a vendor change the
- 7 | fact that it is still business income?
- 8 A. No, it does not.
- 9 Q. And would that business income flow through to line 22 of
- 10 | Paul Manafort's tax return?
- 11 A. Yes, it would.
- 12 Q. Now, were you asked to prepare a chart based on the
- 13 | testimony exhibits in this trial depicting how the bookkeeper
- 14 and tax preparer would have recorded these vendor payments if
- 15 | they saw the payment in the -- in the records?
- 16 A. Yes.
- 17 Q. And how did you complete this analysis?
- 18 | A. I took the summaries of the vendor payments and totaled
- 19 those up after verifying back to the foreign bank account
- 20 | statements and foreign wire transfer statements.
- I also recorded the money that went to purchase the
- 22 three properties, the Howard Street, the Union Street, and the
- 23 | Arlington house. And I put those on the chart and added those
- 24 | up, and those were all the items that were not found on a tax
- 25 | return, as well as one additional item that dealt with the

- 1 reclassification of the loan.
- 2 Q. Is this analysis based on the way Paul Manafort regularly
- 3 reported income in the general ledger?
- 4 A. Yes, this is based on -- based on his method of
- 5 accounting.
- 6 Q. And how -- what was his method of accounting in terms of
- 7 | timing of when things were reported?
- 8 | A. Things were reported when they left the foreign bank
- 9 accounts and came over to the U.S. and were deposited into the
- 10 | business bank account. That's how he reported his income.
- 11 Q. Is that when the money was onshored into the United
- 12 | States?
- 13 A. Yes, when the money was onshored.
- 14 | Q. And for the purposes of your analysis, does the tax code
- 15 | require tax returns to be prepared on the accounting method
- 16 used by the tax -- used by the tax payer to keep their books?
- 17 | A. Yes.
- 18 Q. And is that how you prepared this chart?
- 19 A. Yes, I did.
- 20 | Q. All right. Let me show you what's been marked as
- 21 | Government Exhibit 76. Is this the chart you prepared?
- 22 A. Yes.
- 23 Q. Is it accurate, to the best of your knowledge?
- 24 A. Yes.
- 25 MR. ASONYE: Your Honor, Government moves Government

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—U.S. v. Manafort—
    M. Welch - Direct
                                                                1678
 1
    Exhibit 76 into evidence.
 2
              MR. DOWNING: No objection.
 3
               THE COURT: Admitted.
                              (Government's Exhibit No. 76
 4
                              admitted into evidence.)
 5
 6
              MR. ASONYE: And may we publish?
 7
               THE COURT: You may.
    MR. ASONYE:
 8
         Agent Welch, the information for this chart, where did
    you get it from generally?
10
11
         Generally, from the prior witness did this work, as well
12
    as I went and verified it through the foreign bank statements
13
    and the foreign wire transfer statements, and then the general
    ledger would be the entry at the bottom and the third section
14
15
    of this chart.
        And what -- can you just walk through the three
16
17
    categories of payments that are reported in this -- that are
18
    listed in this chart?
         The first section are the foreign wire transfer payments
19
20
    to U.S. vendors for personal expenses.
21
               The second is the wire transfers that were used to
22
    purchase property.
23
               And the third one is the reclassification from
24
    income to loan in the year 2014.
25
    Q. And are any of these payments reflected in
```

- 1 | Paul Manafort's tax returns?
- 2 A. Not as income.
- 3 Q. And so is every dollar on this chart unreported taxable
- 4 income?
- 5 A. Yes.
- 6 Q. And what years is covered -- does this chart cover?
- 7 A. It covers the years 2010 to 2014.
- 8 Q. All right. If you could just give us the totals for each
- 9 year. What -- for the year 2010 with respect to vendor
- 10 payments, what is the total amount of unreported business
- 11 | income to vendors?
- 12 A. 1,617,000.
- 13 Q. You said 100 -- what's the number again? I'm sorry, say
- 14 that again, please.
- 15 A. 2010.
- 16 Q. 2010.
- 17 A. \$1,617,000. I rounded.
- 18 Q. Oh, you rounded. Could you give me the exact number just
- 19 | for the record?
- 20 A. Okay. \$1,617,190.
- 21 Q. Is that the total amount recorded unreported income for
- 22 | 2010?
- 23 A. Yes.
- 24 | Q. And what's the total amount of unreported business income
- 25 to vendors in 2011?

- 1 A. \$1,431,158.
- 2 Q. Was that also the total of unreported income in 2011?
- 3 A. Yes.
- 4 | Q. Okay. And what's the total amount of unreported business
- 5 income to vendors in 2012?
- 6 A. \$2,529,115.
- 7 Q. Did Paul Manafort purchase real estate with unreported
- 8 wire transfers from the foreign bank accounts in 2012?
- 9 A. Yes, he did.
- 10 Q. How many different properties did he purchase?
- 11 A. He purchased three.
- 12 Q. What was the total amount of unreported business income
- 13 | used to purchase real property in 2012?
- 14 A. \$6,699,500.
- 15 | Q. Now, I see that there's 1.5 million listed for the Howard
- 16 | Street property.
- 17 A. Yes.
- 18 Q. Okay. Why is that included in this chart?
- 19 A. That's the Peranova loan that was reported in the general
- 20 | ledger as a -- as a loan rather than income. But the money
- 21 | that came into the account was income, so I put it on the
- 22 | chart as money coming from a foreign source that wasn't
- 23 | recorded as income.
- 24 | Q. As a result, what is the total amount of unreported
- 25 | business income in 2012?

- 1 A. \$9,228,615.
- 2 Q. Okay. And what is the total amount of unreported
- 3 | business income to vendors in 2013?
- 4 A. \$2,864,150.
- 5 Q. Is that the total amount of unreported business income
- 6 | for that year?
- $7 \mid A.$  Yes, it is.
- 8 Q. And then finally for 2014, what is the total amount of
- 9 unreported business income to vendors?
- 10 A. \$429,933.
- 11 Q. Now, for that year I see that there's a reclassification
- 12 from income to a loan in the amount of \$900,000; is that
- 13 | correct?
- 14 A. Yes.
- 15 Q. Okay. What does that come from?
- 16 A. That comes from the general ledger for 2014. It was --
- 17 | there was money that came from Telmar that was posted as
- 18 income. I believe it was like \$5.1 million. And then there
- 19 | was an adjusted journal entry, No. 18, reclassified part of
- 20 | that income as a loan to reduce Mr. Manafort's tax burden, and
- 21 | that amount was 900,000.
- 22 Q. So did you treat it as income?
- 23 A. I treated it as income because it wasn't reported on a
- 24 | tax return as income.
- 25 Q. So what was the total amount of unreported income in

```
-U.S. v. Manafort-
    M. Welch - Direct
                                                                 1682
 1
    2014?
 2
         $1,329,933.
    Α.
 3
         And what was the grand total of all business income that
    Paul Manafort did not report on income tax returns between
 4
    2010 and 2014?
 5
 6
         $16,471,046.
 7
         Agent Welch, based on this analysis, were you asked to
    prepare a chart that compared what Paul Manafort reported on
 8
 9
    his personal tax return to the amount of additional unreported
10
    income?
11
        Yes, I was.
12
              MR. ASONYE: Your Honor, Government, at this point
13
    in time, moves in Government Exhibit 77.
14
              MR. DOWNING: Without objection.
                              (Government's Exhibit No. 77
15
16
                              admitted into evidence.)
              THE COURT: All right.
17
18
              MR. ASONYE: And may we publish?
19
               THE WITNESS: Yes, you may.
20
    MR. ASONYE:
21
         And if could you just briefly, Agent Welch, explain what
22
    this chart is?
23
         The first column -- the chart is a summary of personal
24
    tax return items and the unreported income from the prior
25
    schedule.
```

- 1 Q. And then what's the third column?
- 2 A. The third column is a -- was the foreign account reported
- 3 on Schedule B, Line 7A. And per the tax return, it was marked
- 4 | "no" and so there were none, no foreign bank accounts
- 5 identified.
- 6 Q. All right. We'll come back to that.
- Now, Agent Welch, is unreported income material to
- 8 the IRS?
- 9 A. Yes.
- 10 Q. Why?
- 11 | A. The IRS would want to know that because it would
- 12 determine the amount of tax that should be collected from the
- 13 taxpayer.
- 14 Q. Now, we've just reviewed Mr. Manafort's unreported income
- 15 | based on the way that he -- his bookkeeper and tax preparers
- 16 prepared his tax returns.
- 17 I'm going to ask you: Did you calculate how the
- 18 | income would look at the point when it was deposited into the
- 19 | foreign accounts?
- 20 A. Yes, I was.
- 21 | Q. And under this analysis, when should the income have been
- 22 reported?
- 23 A. The income should have been reported when it was
- 24 | deposited into the foreign bank accounts in the Country of
- 25 | Cyprus, UK, or St. Vincent and the Grenadines.

- 1 Q. And why is that?
- 2 A. Because under a cash basis of accounting that's when the
- 3 | income is received from the client, like such as Telmar.
- 4 | Q. Is that, in fact, what occurred?
- 5 A. That did not occur in this case.
- 6 Q. Were you asked to prepare a chart summarizing the amount,
- 7 | if any, of income that was not reported on Paul Manafort's
- 8 personal and business tax returns under this analysis?
- 9 A. Yes, I was.
- 10 Q. And, again, how was this analysis different than the
- 11 | large vendor chart we just looked at before?
- 12 A. There's a timing issue where under the first method I was
- 13 using Mr. Manafort's accounting method where the money was
- 14 | coming on shore and that's when it was taxable. And under
- 15 this method I'm recording the income as taxable when it hits
- 16 | the first foreign bank account. So when Telmar sends money
- 17 | over per the contract, that's when I record it as income.
- 18 Q. Did you review the foreign bank accounts to conduct this
- 19 analysis?
- 20 A. Yes, I did.
- 21 Q. How many accounts did you review?
- 22 A. I reviewed 32 foreign bank accounts.
- 23 Q. And is Government Exhibit 78 accurate to the best of your
- 24 knowledge?
- 25 A. Yes.

```
-U.S. v. Manafort-
    M. Welch - Direct
                                                                1685
 1
              MR. ASONYE: Your Honor, Government moves 78 into
 2
    evidence and moves to -- seeks to publish.
 3
              MR. DOWNING: No objection.
 4
              THE COURT: All right. It's admitted. You may do
 5
    so.
 6
                              (Government's Exhibit No. 78
 7
                              admitted into evidence.)
    BY MR. ASONYE:
 8
 9
         What -- what tax years does this chart cover?
10
         It covers the years 2010 to 2014.
11
         And could you just walk the jury through and explain this
12
    chart?
13
         Yes. There's going to be three line items. The first --
14
         I'm sorry, I'm going to withdraw that question.
15
              Can you first explain how you prepared the chart?
         Oh, yes. I had to go through 32 different foreign bank
16
17
    accounts and review all the underlying documents, such as wire
18
    transfer forms, deposits, or wire transfers into the account,
19
    and record the information in -- for each of the 32 accounts.
20
    And then I looked line by line item and categorized them into
21
    the three different line items below.
22
         Okay. And I want to focus --
23
              THE COURT: Can you go back to 77, please?
24
              THE WITNESS: Yes, Your Honor.
25
              THE COURT: What's the difference between that
```

-U.S. v. Manafort— M. Welch - Direct 1686 1 analysis and what you did on 78? 2 THE WITNESS: It's a timing issue where I was 3 recording the vendor payment as income when they hit on shore. 4 And now I'm taking a step back and I'm going overseas and going to calculate the profit that didn't hit a tax return 5 based on when the money came from in the political consulting 6 7 work at the point when it hit the foreign bank. 8 So the money could have hit the foreign bank account 9 in one year and the vendor could have been paid in the next 10 year. So it's a timing as to when the income would be 11 reported under the two analyses. 12 THE COURT: But when you have on 77 "total 13 unreported income," doesn't that mean that it is the 14 Government's view that that's the income that -- additional 15 income that should have been reported that year? 16 THE WITNESS: Yes. Under Mr. Manafort's method of 17 accounting, the way he accounted for money coming in from 18 offshore. Under that analysis, that would be the money. 19 THE COURT: All right. Next question. 20 BY MR. ASONYE: 21 Now we're back to Government Exhibit 78. 0. 22 Okay. Let me get there. 23 And then let 's just walk through the rows. What is the first row? 24 25 The first row are the deposits from clients.

- 1 Q. So is that essentially every payment from the Ukrainian
- 2 businessmen?
- 3 A. Yes.
- 4 Q. And then what is the second row?
- 5 A. There were other deposits and credits that weren't from
- 6 | that source, and so mainly there were wire transfers that went
- 7 | out, which I will allow as a deduction, and some of them came
- 8 back as a credit or they bounced.
- 9 And so I had to record that on -- somehow because
- 10 | I'm going to allow them as a deduction, and when they come
- 11 | back I've got to account for them. But they weren't
- 12 necessarily from the Ukrainian work. It's just a banking
- 13 | thing where money went out and money bounced back in. So I
- 14 recorded those on the second line.
- 15 | O. And what's the third line?
- 16 A. Then on the third line, I'm attempting to give credit
- 17 | against that business income for any item that went out of the
- 18 account except for the U.S. vendor payment.
- 19 Q. So are these essentially what you allowed as potential
- 20 business expenses?
- 21 A. Yes.
- 22 Q. Now, did you account for funds that were transferred into
- 23 DMP or Davis Manafort Partners bank account and, therefore,
- 24 reported?
- 25 A. Yes, I did. I included those on the third line, except

- 1 | for the \$1.5 million Peranova loan which was not recorded as a
- 2 | income item on the books of DMP. But every other payment that
- 3 | went to DMP is included on the third line as a reduction of
- 4 | the business income to -- in this analysis.
- 5 Q. So under this analysis, did you include on the third line
- 6 as a potential business expense payments that went directly
- 7 | from foreign accounts to Paul Manafort?
- 8 A. Yes, I did.
- 9 Q. And why did you do that?
- 10 A. Well, I don't have any testimony or evidence that they
- 11 | weren't potentially used for business expenses. So in my
- 12 | conservative analysis I allow those as a reduction against the
- 13 | income to try to determine if there's income that should have
- 14 | been reported under this analysis.
- 15 Q. And what about to Kathleen Manafort? Did you see
- 16 payments directly from the Cypriote accounts to
- 17 | Kathleen Manafort?
- 18 A. There were several directly to Kathleen Manafort, and I
- 19 | treated them in the same way. I don't know if they were
- 20 ultimately used for business expenses and I didn't have a
- 21 | witness that testified that they were for personal expenses.
- 22 | So being conservative in my analysis, I allowed those against
- 23 | the business income.
- 24 | Q. All right. I want to go through a couple of -- a few
- 25 examples of things that you allowed as potential business

```
-U.S. v. Manafort-
    M. Welch - Direct
                                                                1689
 1
    examples -- sorry -- business expenses.
 2
               Can you turn to Government Exhibit 78A, as in alpha?
 3
    Α.
         Yes.
 4
              MR. ASONYE: Your Honor, at this time the Government
    moves to admit Government's Exhibit 78A pursuant -- these are
 5
 6
    documents that were produced pursuant to the MLAT.
 7
               THE COURT: Any objection?
 8
              MR. DOWNING: No, Your Honor.
 9
               THE COURT: All right. Submitted. Next question.
10
              MR. ASONYE: May we publish, Your Honor.
11
               THE COURT: You may.
12
    BY MR. ASONYE:
13
        All right. If we -- if I can direct your attention to
    Page 2, what is this document?
14
         This document represented an outgoing wire transfer.
15
16
       And where is it from?
17
         It's from the Cyprus Popular Bank in the Lucicle
18
    Consultants account.
19
         On what date?
    Q.
20
    Α.
         Approximately, July 26, 2012.
21
         And what is the amount of the transfer?
    Ο.
22
         It's for 132,000 euro.
23
         And who is the beneficiary that's listed?
    Q.
24
         International Yacht Collection, LLC.
25
         All right. Now, this $132,000 -- I'm sorry -- 132,000
    Ο.
```

- 1 | euro transferred to International Yacht Collection, did you
- 2 | allow that as a potential business expense for DMP
- 3 | International?
- 4 | A. I did because I don't know what it's for and I don't know
- 5 | that it could not be a possible business expense. So I
- 6 allowed that as a reduction of the business income in my
- 7 | analysis to be conservative.
- 8 | Q. Okay. And if you -- let me direct your attention to
- 9 Page 6, which is Bates Range 5047. What is this document?
- 10 | A. This is an outgoing wire transfer document from the
- 11 | Marfin L-a-i-k-i Bank.
- 12 Q. Laiki?
- 13 A. Yes.
- 14 Q. Okay. From what entity? The top left.
- 15 A. Leviathan Advisors.
- 16 Q. In what amount?
- 17 A. 49,425 U.S. Dollar.
- 18 Q. And on what date?
- 19 A. On the July 13th, 2011.
- 20 Q. And on the bottom left, what does this wire transfer
- 21 | indicate its -- the beneficiary is?
- 22 A. Via Villas -- Via Villas of Italy, Inc.
- 23 Q. And did you allow this payment, this \$49,000 payment to
- 24 | Via Villas of Italy as a potential business expense of DMP
- 25 | International?

- 1 A. Yes. For the reasons I told you on the last one, I
- 2 | allowed that one to be conservative because I don't know what
- 3 | it's for.
- 4 Q. And if we can turn to Page 17 of this document, which is
- 5 Bates Page 4999.
- 6 A. Yes.
- 7 Q. Do you see this \$18,900 payment to Ravenwood Riding
- 8 Academy?
- 9 A. I'm sorry, I wasn't there. Let me get there.
- 10 (A pause in the proceedings.)
- 11 THE WITNESS: Yes, I do.
- 12 BY MR. ASONYE:
- 13 Q. And is it from Leviathan Advisors?
- 14 A. Yes, it is.
- 15 | Q. Did you allow this as a potential business expense in
- 16 | your calculation?
- 17 A. Yes, I did.
- 18 Q. And then finally, if you could turn to Page 25, which is
- 19 Bates Range 0504.
- 20 A. Yes.
- 21 Q. And just explain to the jury what this document is.
- 22 A. This is a wire transfer document from Global Endeavour,
- 23 and it went to a Michael J. Scherb, D.M.D., located in
- 24 | Jupiter, Florida, on approximately May 2, 2014, and it came
- 25 | from the Loyal Bank.

- 1 Q. And what's the amount of the wire transfer?
- 2 A. The amount is \$45,000.
- 3 Q. And if you turn to the two pages from that.
- 4 A. Yes.
- 5 Q. If you could read the first line of the document and the
- 6 last paragraph of the document.
- 7 A. "Cosmetic Reconstructive and Sedation Dentistry,
- 8 Michael J. Scherb, D.M.D., Jupiter Smiles, Page 1 of 3. We
- 9 provide the highest quality care and safe, comfortable
- 10 | environment while helping you make informed decisions for
- 11 | comprehensive dental treatment."
- 12 Q. All right. Now, did you allow this expense for
- 13 | comprehensive dental treatment as a potential business expense
- 14 | for DMP International?
- 15 A. Yes, I did.
- 16 Q. And, again, why did you do it?
- 17 A. There was no witness to say that this was a personal
- 18 | expense and I don't know really what it's for and I don't know
- 19 | that it wasn't a business expense. So in order to be
- 20 | conservative, I allowed this against the business income in my
- 21 analysis.
- 22 | O. So if we turn back to Government Exhibit --
- THE COURT: Mr. Asonye, refresh my recollection.
- 24 | The allegation in the indictment is that Mr. Manafort didn't
- 25 | report all of his income. But we are not here to audit what

—U.S. v. Manafort— M. Welch - Direct 1693 he did report. You're here to prove that he didn't report his 1 2 income fully. 3 MR. ASONYE: Those are things, Your Honor, that my 4 understanding is were not reported because they came from the 5 foreign wire transfers. THE COURT: All right. But we're not here, are we, 6 7 to dispute whether certain deductions were correctly taken? MR. ASONYE: No, Your Honor. I don't believe that's 8 9 what he's doing. He's explaining how he got to the bottom 10 line income on Government Exhibit 78. 11 THE COURT: All right. You may proceed. I'm glad 12 you confirmed that we're not here to do that. BY MR. ASONYE: 13 Q. If we could turn back to Government Exhibit 78 and 14 15 publish that. 16 So under your conservative analysis of taxing funds 17 when they were received in the foreign accounts, what is your 18 opinion, based on the evidence, of whether additional amounts 19 of income should have been reflected on Line 22 of Paul 20 Manafort's personal tax return in any year under this 21 analysis? 22 A. Yes, additional income should have been reported in 2011, 23 2012, and 2013 under this analysis. 24 Q. Now, I noticed that -- I want to talk about 2014, and I 25 noticed that on this chart, there are no deposits for 2014;

- 1 is that correct, from foreign sources?
- 2 A. That's correct.
- 3 Q. According to your review, where was the money being
- 4 | deposited that year?
- 5 A. The money was being wire transferred directly into the
- 6 DMP International bank account and entered into the general
- 7 | ledger, and ultimately reported on the tax return, unless it
- 8 | was booked as a loan.
- 9 Q. But this analysis looks like, according to your Line 3,
- 10 | still shows funds being spent out of the foreign accounts; is
- 11 | that correct?
- 12 A. Yes.
- 13 Q. So under this method, is there any unreported income from
- 14 | the foreign bank accounts?
- 15 A. Yes.
- 16 | Q. Notwithstanding the foreign deposits, was Paul Manafort's
- 17 | 2014 tax return false?
- 18 A. Yes.
- 19 Q. And taking the file, the 2014 tax return at face value,
- 20 | why is it false?
- 21 A. It's false because of the \$900,000 Telmar loan that was
- 22 | income on the general ledger, and then the adjusting journal
- 23 entry changed 900,000 from income to loan, thus reducing the
- 24 | business income that would flow down to Mr. and
- 25 | Mrs. Manafort's personal tax returns, and ultimately, should

```
—U.S. v. Manafort—
    M. Welch - Direct
                                                                1695
    have been on Line 22 of their tax return.
 1
 2
         And did you prepare a chart that shows that?
 3
       Yes, I did.
    Α.
 4
              MR. ASONYE: Your Honor, the Government moves in
 5
    Government Exhibit 78B.
 6
              MR. DOWNING: Okay. No objection.
 7
               THE COURT: Admitted.
                              (Government's Exhibit No. 78B
 8
 9
                              admitted into evidence.)
10
              MR. ASONYE: May we publish?
11
               THE COURT: You may.
12
    BY MR. ASONYE:
        And does this chart essentially show what you just
13
    testified about?
14
15
         Yes.
    Α.
       And finally, Agent Welch, does the superseding indictment
16
17
    allege that Paul Manafort's tax returns were false in each
18
    year for reasons beyond income?
19
    Α.
         Yes.
20
    Q.
         And what was that reason?
21
         Because they failed to check the box that Mr. Manafort
22
    had a foreign bank account on the Schedule B, Line 7A.
23
         And where does an individual -- well, sorry, you just
24
    answered the question, Schedule B.
25
               Why would the IRS want to know whether a person has
```

```
-U.S. v. Manafort-
    M. Welch - Direct
                                                                1696
 1
    a foreign bank account?
 2
         Well, we would like to --
 3
              THE COURT: Didn't we have an answer to this already
    from witnesses?
 4
              MR. ASONYE: I believe actually, Your Honor, that
 5
    came from the -- on the FBAR question from the FinCEN witness.
 6
 7
    This is a different issue. This is on the actual tax return,
 8
    not the -- not the FBAR report. There has not been testimony
    on this issue.
              THE COURT: All right. You may proceed.
10
11
              Any objection?
12
              MR. DOWNING: No, Your Honor.
              THE WITNESS: The IRS would like to know about
13
14
    foreign bank accounts because they could have potential
15
    foreign investment income or they could have potential
    business income being deposited there. Foreign bank accounts
16
17
    don't file 1099 Interest forms or they don't file 1099
18
    Miscellaneous forms.
19
              So, in general, there's no reporting to the IRS
20
    about what happens in a foreign account. So they would be
21
    interested for those reasons.
22
    BY MR. ASONYE:
23
         Now, you've already testified that Mr. Manafort checked
    the box "no" for two thousand- -- years 2010 through 2014 of
24
25
    whether he had a financial interest or signature authority
```

```
-U.S. v. Manafort-
    M. Welch - Direct/Cross
                                                                1697
 1
    over a foreign bank account; is that correct?
 2
         Yes.
 3
         Do you have an opinion based on the evidence as to
    whether Paul Manafort should have answered the question on
 4
    Schedule B, Line 7A, from years 2010 to 2014?
 5
         Yes.
 6
    Α.
 7
         Okay. And what is your opinion?
       He should have marked the box "yes."
 8
         What is your opinion based on?
    Q.
         It's based on several things. He was beneficial owner of
10
11
    certain accounts. He had signing authority on certain
12
    accounts. He controlled the money coming out of the accounts.
13
              And so he had a financial interest, in my opinion,
    in those accounts and so he should have marked the box "yes."
14
15
              He also had a signatory authority over those
    accounts because he could control where the money went to.
16
17
    And it was his money and so that's why I based my answer on
18
    that.
19
              MR. ASONYE: No further questions, Your Honor.
20
              THE COURT: Any cross-examination?
21
              MR. DOWNING: Yes, Your Honor.
22
                           CROSS-EXAMINATION
23
    BY MR. DOWNING:
24
         Good afternoon, Mr. Welch.
25
        Good afternoon.
    Α.
```

M. Welch - Cross

- 1 Q. My name is Kevin Downing, I represent Mr. Manafort. How
- 2 | are you today?
- 3 | A. Okay.
- 4 Q. I wanted to ask you some questions. I think earlier you
- 5 | were asked some questions about individuals and the method of
- 6 accounting that they used for tax returns?
- 7 A. Okay.
- 8 Q. What is the method of accounting used by individuals for
- 9 | tax returns?
- 10 A. Most individuals use a cash method of accounting for
- 11 | their tax returns, although the accrual method is also a
- 12 | proper method of accounting.
- 13 Q. It would be highly unusual, though, wouldn't it?
- 14 A. If you have a business, you could certainly use the
- 15 | accrual method. But in general, most taxpayers use the cash
- 16 method.
- 17 | Q. And if you had a business, let's say it would be a
- 18 | Schedule C business or a 1065 business, is that what you're
- 19 talking about?
- 20 | A. Sure. Any type of business if --
- 21 Q. Well, a 1065 wouldn't file on a 1040, correct?
- 22 A. The 1065 partnership return is a flow-through return. So
- 23 | all the business income, whether or not provided to the
- 24 | partners, is reported on the partners' tax return.
- 25 Q. And a partnership can be accrual or cash basis, correct?

- 1 A. They could.
- 2 Q. And they do that for various reasons, correct?
- 3 A. Yes.
- 4 Q. But the partnership's method of accounting for tax
- 5 | purposes in no way has to relate to the individual's 1040
- 6 | method of accounting, correct?
- 7 A. Correct.
- 8 Q. Now, if you're a cash basis taxpayer and you receive
- 9 money under a contract to provide services, and the contract
- 10 | provides that you're getting paid two dollars, one dollar for
- 11 | services being provided in the current year and one dollar for
- 12 | services to be provided in the future. As a cash basis
- 13 taxpayer, could that cash basis taxpayer look at the situation
- 14 | and say, well, I'm making a dollar this year and I haven't
- 15 | earned the other dollar yet. So I'll report Dollar 1 this
- 16 | year and Dollar 2 next year?
- 17 A. No. Both dollars would be taxable upon receipt.
- 18 Q. So if someone was using a completed contracts method with
- 19 respect to these type of payments, are you saying they
- 20 | couldn't spread the income over more than one year?
- 21 A. Under the completed contract method, they could.
- 22 Q. And quite often people do that, don't they, when they're
- 23 getting paid large amounts of money for a multi-year contract?
- 24 A. Yes.
- 25 | Q. And the IRS would prefer if everybody reported it in year

- 1 one, correct?
- 2 A. I'm not sure what the IRS would prefer.
- 3 Q. Well, the IRS prefers to get their tax up front, correct?
- 4 A. The IRS just collects the tax.
- 5 Q. Well, they -- actually, the IRS assesses tax, too,
- 6 | doesn't it?
- 7 A. They asses the tax, they take in the tax returns, they
- 8 | collect the tax.
- 9 Q. So under the proper facts and circumstances, depending
- 10 upon a contract, a cash basis taxpayer could take income and
- 11 | then spread it over a few years; is that correct?
- 12 A. If the contract is spread over -- if the contract is over
- 13 | the same time period, then it would be appropriate to match
- 14 | your income with your expenses and how you earned it over
- 15 | time.
- 16 Q. Now, you had some questions earlier about transfers that
- 17 | came out of these offshore accounts.
- Did you sit here through the testimony of Mr. Gates?
- 19 A. Yes.
- 20 Q. And did you hear testimony that he embezzled funds from
- 21 | the offshore accounts of DMP International?
- 22 A. I heard the testimony, and I think it was different
- 23 depending on which seat was talking about it.
- 24 | Q. Well, if, in fact, he did embezzle money from DMP's
- 25 | accounts offshore, was DMP, the partnership, entitled to an

- 1 | embezzlement deduction?
- 2 A. In my analysis, I allowed that. I allowed all money
- 3 leaving the account against the business income.
- 4 Q. Okay. So it is allowable? It's a business deduction for
- 5 | a business?
- 6 A. I allowed it in my analysis when I was --
- 7 Q. I asked you a different question.
- 8 THE COURT: He's asking you whether it is allowable.
- 9 Answer his question.
- 10 THE WITNESS: Yes, it's allowable.
- 11 THE COURT: Next question.
- 12 BY MR. DOWNING:
- 13 Q. A business is allowed to take a dollar-for-dollar
- 14 | deduction for an embezzlement?
- 15 A. And there --
- 16 | Q. There's a bunch of other rules, too, we understand.
- 17 | A. There's the loss rules and you'd have to follow those,
- 18 but embezzlement would come under that, yes.
- 19 Q. Okay. And with respect to your analysis of the deposits
- 20 | from the clients, I think it's on -- it was on 78, your chart?
- 21 A. Yes.
- 22 | Q. So on that chart, when you did your analysis, there's
- 23 | actually -- would be a substantial loss for 2010, correct?
- 24 A. Under this analysis, yes.
- 25 Q. 1.5 million, correct?

```
-U.S. v. Manafort-
    M. Welch - Cross
                                                                 1702
 1
    Α.
         Yes.
 2
         And also for the year 2014, there would be about $974,000
 3
    loss, correct?
 4
    Α.
         Yes.
 5
               THE COURT: How much, Mr. --
 6
              MR. DOWNING: $974,415.
 7
               THE COURT: All right.
 8
               Is that right, sir?
 9
               THE WITNESS: Yes.
10
               THE COURT: Next question.
11
    BY MR. DOWNING:
12
        Now, in this chart, under your analysis, you went through
    and you assumed that all of the deposits into the account were
13
14
    for contracts, payment for political consultancy contracts,
15
    correct?
16
         I didn't assume that, no.
17
         Well, how did you determine what the deposits were?
18
         I went line by line item and recorded Telmar, Novirex,
19
    Firemax.
20
    Q.
         Sure.
21
         The contracts that were discussed and talked about and I
22
    recorded those. If I didn't know the source of the deposit, I
23
    didn't include it in here.
24
         Did you have a contract for each of the deposits?
25
         Do I have a contract for each of the deposits?
```

- 1 Q. Did you have a contract that you reviewed for each of the
- 2 deposits?
- 3 A. No. I don't know that they're not in evidence, but I --
- 4 | O. You didn't review them?
- 5 A. I didn't review them all and match them up with the
- 6 deposits. I was basically on the testimony that Telmar was
- 7 | business income and FireMax was business income.
- 8 Q. So you did not review contracts to substantiate that each
- 9 of the deposits, in fact, were payments for consultancy
- 10 | services?
- 11 A. On some of them, I did, and I didn't -- I don't recall
- 12 | seeing them on every deposit.
- 13 Q. You did for some?
- 14 A. Yes.
- 15 Q. Now, if we could go back to -- look forward to, I think
- 16 | it's Exhibit 79, and we can go to the -- I'm sorry -- the
- 17 | third chart, the Novirex?
- 18 A. Yes.
- 19 Q. Do you see that?
- 20 A. Yes.
- 21 | Q. And so you have a -- I believe a wire coming in to Global
- 22 Highway for 1.15 million, correct?
- 23 A. Yes.
- 24 Q. And then you list a series of transactions on the
- 25 | right-hand side, correct?

—U.S. v. Manafort— M. Welch - Cross 1704 1 Α. Yes. 2 But the transactions on the right-hand side, they don't 3 total up to the wire transfer that came in, correct? That's correct. 4 Α. What happened with the rest of the funds? Did you 5 6 account for them? 7 THE COURT: The question is now compound. MR. DOWNING: I'm sorry, I thought he said yes. 8 9 THE COURT: He did. But then you said, "what happened to the rest of the funds," and then you said, "did 10 11 you account for that?" Which question do you want him to 12 answer? 13 MR. DOWNING: The second one is a better version of 14 the first. 15 THE COURT: All right. BY MR. DOWNING: 16 17 So I'll go with: How did you account for that? Could you just please repeat it? 18 Α. 19 What I'm -- what I'd like to know is the amount coming in is 1.15 million? 20 21 Α. Yes. 22 The amount going out does not approximate 1.15 million? 23 Α. Correct. 24 So did you account for the rest of the money that related 25 to the 1.15 million?

M. Welch - Cross

- 1 A. I have the bank statements and the bank statements show a
- 2 | couple of other outflows during this time period, and then the
- 3 | balance at the end of the month was pretty large because the
- 4 | money didn't leave.
- 5 Q. Okay. And with respect to -- with respect to your
- 6 deposits method and the -- your assumption that all the money
- 7 | that came in was to pay DMP International for their services,
- 8 | did you -- you had occasion to sit through Mr. Gates'
- 9 testimony, didn't you?
- 10 A. Yes.
- 11 | Q. And during his testimony, he indicated that, I believe
- 12 | when asked about were there considerable amounts of money that
- 13 came in, that was supposed to be paid out to other
- 14 | consultants?
- 15 A. Yes.
- 16 Q. Do you remember that?
- 17 A. Yes.
- 18 Q. And you remember he said millions and millions of
- 19 dollars -- I asked millions and millions of dollars, and he
- 20 | said "correct"?
- 21 | A. I don't recall specifically, but fair enough.
- 22 Q. Did you -- that's kind of an important fact for your
- 23 | review, isn't it?
- 24 A. Yes and no.
- 25 Q. Well, were you able to determine what amounts that came

- 1 into these offshore accounts were actually for other
- 2 | consultants and not for DMP International?
- 3 A. I included in the first line payments from clients, the
- 4 names of the contracts he testified about.
- 5 Q. The names of the companies?
- 6 A. The names of the company.
- 7 Q. Not necessarily the contracts?
- 8 A. Correct.
- 9 Q. Because you only reviewed some of the contracts?
- 10 A. Correct.
- 11 | Q. Okay. So now I'm asking a different question, which is:
- 12 | What did you do with the -- how did you account for the
- 13 millions and millions of dollars that were coming in that
- 14 | weren't for DMP International services, but were for other
- 15 | consultants?
- 16 A. I allowed them as an outflow on the third line as they
- 17 | went out.
- 18 Q. So --
- 19 A. And the only thing I didn't allow as an outflow on the
- 20 | third line were payments to the U.S. vendors for the personal
- 21 expenses and the real estate.
- 22 Q. And that's your other chart?
- 23 A. No, no, that same chart we're talking about.
- 24 Q. No, I mean, the other chart totals up what went to the
- 25 | vendors in the United States?

```
—U.S. v. Manafort—
    M. Welch - Cross
                                                                1707
 1
         Under his accounting method, the other chart totals up
 2
    the vendor payments that went to the United States in the year
 3
    they went there.
    Q. Yes. Now, one other question that I had for you has to
 4
    do with the Peranova loan.
 5
 6
              In one chart, it looks like you're treating it like
 7
    a loan; in the other chart, it looks like you're not.
         Could you walk me through that?
 8
         Well, I'm asking you the question. Did you treat it as a
    Q.
    loan throughout or did you add it into income?
10
11
              THE COURT: Now you're asking two questions. Pick a
12
    question.
    BY MR. DOWNING:
13
         Did you treat the Peranova loan as a loan throughout
14
    these charts or did you -- I'll stop there?
15
16
               (Laughter.)
    BY MR. DOWNING:
17
18
    O. And end soon.
19
              THE COURT: That doesn't mean that you can't ask
20
    both questions.
21
              MR. DOWNING: I understand.
22
              THE COURT: One at a time.
23
              MR. DOWNING: Yes, sir.
24
              THE COURT: If you give it -- did you do this and
25
    this, it excludes other possibilities.
```

- 1 MR. DOWNING: I'll try it again.
- THE WITNESS: Maybe I should give an answer and then
- 3 | we'll follow up.
- 4 BY MR. DOWNING:
- 5 Q. Okay. Sounds good?
- 6 A. Okay. On Exhibit 76 where I'm recording money that came
- 7 onshore that wasn't reported as income on a tax return, I
- 8 | shammed [sic] the Peranova loan because all that money came in
- 9 as income. So I treated it -- that as income in 2012 under
- 10 | Exhibit 76 and then --
- 11 Q. And under that exhibit, you did not treat it as a loan?
- 12 A. Correct.
- 13 | Q. Okay.
- 14 | A. I retreated -- I treated it as income that should have
- 15 been on the tax return.
- 16 Q. Got it.
- 17 | A. Okay. And in the next chart, Chart No. 78, I did not
- 18 | allow that payment from Peranova to DMP as a reduction of the
- 19 | income, because like the other payments from DMP that were
- 20 recorded in the general ledger and recorded as income, that
- 21 | payment wasn't recorded as income. So I didn't allow it as a
- 22 | reduction of the business income. So I didn't treat that as a
- 23 loan on that one either.
- 24 | Q. So it's -- Peranova is not treated as a loan?
- 25 A. Correct.

U.S. v. Manafort

M. Welch - Cross

- 1 Q. It's treated as income?
- 2 A. Yes.
- 3 | Q. Okay. Now, let me ask you a question: Can you explain
- 4 | to the jury, what is a deferral? What does that refer to when
- 5 | you say a deferral for tax purposes?
- 6 A. It's when the statute or the law allows you to report
- 7 | something at a -- at a later time period or expense something
- 8 | at a later time period.
- 9 Q. So when it comes to partnerships, the partnerships have
- 10 | certain tax advantages. Is that why businesses choose to be
- 11 | partnership formation?
- 12 A. They have certain advantages, some of them tax.
- 13 Q. Some of them tax, right?
- 14 | A. Such as you can change your capital percent. You can
- 15 take distributions in unequal shares.
- 16 Q. You could take distributions. Why don't we talk about
- 17 | that? Will you explain to the jury what a distribution is?
- 18 | A. Okay. When a partnership sends money to a partner, in
- 19 | general, that's a distribution. Under the partnership
- 20 | taxation, whatever business income there is, you have to pay
- 21 | tax on that money whether the partnership gives you that money
- 22 or not.
- So if the partnership had a million-dollar profit
- 24 | and there's two partners, each partner has to pay tax on half
- 25 | a million dollars.

M. Welch - Cross

- Now, you have this like credit of half a million
- 2 | dollars of money you pay tax on that you didn't get yet. A
- 3 distribution is a -- giving you the money that represents
- 4 | that, and I'll just call it like previously taxed money that
- 5 | you didn't get yet. That, in general, what a distribution is
- 6 from a partnership or from an S Corporation.
- 7 Q. And there can be distributions from partnerships or
- 8 S Corporations in years where the partnership or the
- 9 | S Corporation has losses, correct?
- 10 | A. There can always be distributions from the partnership,
- 11 regardless of income. It could be cash, it could be property.
- 12 Yes, there could be a distribution at any point in time.
- 13 Q. And can there be loans between partners and partnerships?
- 14 A. Yes.
- 15 Q. And questions often arise during IRS audits as to whether
- 16 or not something would be -- let's say money put into a
- 17 | partnership would be an investment or a loan to a partnership,
- 18 | correct?
- 19 A. Right. It's either additional paid in capital to the
- 20 partnership or it could be a loan to the business.
- 21 | Q. And there are also instances where the partnership can
- 22 | lend money out to the partner?
- 23 A. Sure . The partnership could lend money out to the
- 24 partner.
- 25 | Q. And there are lots of rules about those loans, too,

-U.S. v. Manafort-M. Welch - Cross/Redirect 1711 1 correct? 2 Yeah. Loans need to be documented, have a structure to 3 them, have a interest rate, have a payment schedule of some 4 type. Q. And it's a common audit issue when you're looking at 5 6 closely held partnerships or S Corps. that the IRS would look 7 closely at what's on the books as loans to or from shareholders; is that correct? 8 A. Certainly. Q. And it's a bit of a item you get right to early in a 10 11 audit when you see on the Schedule L for a partnership "due to 12 shareholder"? 13 In my experience, income comes first and --And those come second? 14 -- and distributions and loans and things of that nature 15 16 come after that. MR. DOWNING: Thank you very much. 17 18 THE COURT: Any redirect? 19 MR. ASONYE: Briefly, Your Honor. 20 REDIRECT EXAMINATION BY MR. ASONYE: 21 22 Mr. Downing asked you about, I quess, the embezzlement 23 deduction. 24 Α. Yes.

-Tonia M. Harris OCR-USDC/EDVA 703-646-1438-

Can you take a deduction for an embezzlement loss if you

```
-U.S. v. Manafort-
    M. Welch - Redirect
                                                                1712
 1
    didn't report the income from which the embezzlement was taken
 2
    in the first place?
 3
         Under the tax benefit rule, if money is stolen from money
    that's untaxed, then there would be no deduction.
 4
         And then you would have to report that income, right?
 5
         You would have to report the income that was stolen from
 6
 7
    you that you didn't report.
         And, finally, did any of Mr. Downing's questions change
 8
    any of the opinions you testified on direct examination about?
10
              No, they did not.
         No.
11
              MR. ASONYE: No further question, Your Honor.
12
              THE COURT: Any re-cross based only on that?
13
              MR. DOWNING: No, Your Honor.
14
              THE COURT: Thank you, sir. You may -- you may step
15
    down.
16
               (Witness excused.)
17
              THE COURT: Who is your next witness?
18
              MR. ASONYE: Your Honor, we have a bank witness that
19
    is here who is considerably longer than the Court's schedule.
20
              She's probably 45 minutes to 50 minutes long of a
    witness.
21
22
              THE COURT: Do you have a shorter witness?
23
              MR. ASONYE: It's --
24
               (A pause in the proceedings.)
25
              MR. ASONYE: May I consult with my colleagues?
```

```
-U.S. v. Manafort—
                                                               1713
 1
              THE COURT: Yes, you may. Now, if you can assure me
 2
    that what you-all are discussing is going to have a
 3
    substantial effect of shortening this proceeding, I'll recess
 4
    now.
 5
              I am going to ask you, Mr. Asonye, so that you can
 6
    prepare, and I'll give you a minute, I want to know how many
 7
    witnesses you have left. And yesterday I think Mr. Andres
 8
    said he thought it would go to the end of the week. But I'm
9
    hopeful that you now have a better estimate.
10
              MR. ASONYE: May I have a moment, Your Honor?
11
              THE COURT: Of course.
12
              MR. ASONYE: I think I can have a brief witness.
13
    We'd have to go get them, but it'll take probably five minutes
14
    and he's probably a ten minute witness.
15
              THE COURT: And who is this witness?
16
              MR. ASONYE: His name is Darin Evenson, and I
17
    believe he has three exhibits. I'm not sure if he was on
18
    today's -- he was on today's list, Your Honor.
19
              THE COURT: All right. You think you can finish him
20
    in how long?
21
              MR. ASONYE: I think on direct he's 10 to 15
22
    minutes, and then we have a couple of stipulations that we can
23
    read into the record as well.
24
              THE COURT: All right. Do you agree to about ten
25
    minutes? You've got ten minutes of cross?
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                                                                1714
 1
              MR. NANAVATI: Yes, Your Honor.
 2
              THE COURT: All right. Let me see the stipulations.
 3
              I hope you've got somebody scurrying around to get
    this witness.
 4
              Good. I see Mr. Welch is back in the courtroom in a
 5
 6
    prime seat. I don't reserve any seats in the courtroom.
 7
    a first come, first serve. I received requests from other
    judges to have their law clerks here. No. First come, first
 8
    serve to the public.
10
              Now, it doesn't escape my attention that certain
11
    people are always in the first couple of rows. I don't know
12
    how that happens, and I don't think I want to know.
13
              Certainly the artists are always in the front row.
14
    They probably have surrogates who stand in line at 8:30.
15
              In any event, ladies and gentlemen, I have some
16
    stipulations.
17
              The parties stipulate that at all times relevant to
18
    the superseding indictment, Citizens Bank, Banc of California,
19
    and Federal Savings Bank were all financial institutions as
20
    defined by Title 18 U.S. Code Section 20 these accounts were
21
    insured by the FDIC. Citizens Bank and Banc of California and
22
    Federal Savings Bank are referred to -- when I read the
23
    indictment, they were lender C and lender D. There are two
2.4
    for lender C, but that's for another time.
25
              All right. The second stipulation is fairly
```

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                                                                1715
 1
    lengthy.
 2
              Is your witness here?
 3
              MR. ASONYE: No. No, Your Honor.
 4
               (A pause in the proceedings.)
              THE COURT: Mr. Asonye, this is a lengthy
 5
 6
    stipulation.
 7
              MR. ASONYE: I'm happy to read it, Your Honor.
              THE COURT: You can read it.
 8
 9
              MR. ASONYE: Stipulation regarding Genesis Capital.
10
              The parties stipulate to the following facts: MC
11
    Brooklyn Holdings, LLC, was a company created to hold real
12
    property at 377 Union Street, Brooklyn, New York. The sole
13
    shareholders of MC Brooklyn Holdings, LLC, were Paul Manafort,
14
    Kathleen Manafort, and Jessica Manafort.
15
              Bruce Baldinger was the special secretary of MC
16
    Brooklyn Holdings, LLC, and was authorized to execute mortgage
17
    documents on its behalf.
18
              On February 9, 2016, MC Brooklyn Holdings, LLC,
19
    executed and delivered the following loan documents to Genesis
20
    Capital Master Fund 2, LLC, for the purpose of securing a
21
    mortgage in the amount of $3,897,468 and a construction loan
22
    in the amount of $1,402,532 against real property located at
23
    377 Union Street, Brooklyn, New York, secured promissory note
24
    mortgage, assignment of leases and rents and security
25
    agreement, building loan agreement, and borrower's affidavit.
```

-U.S. v. Manafort-1716 1 On or about February 9, 2016, Paul Manafort, 2 Kathleen Manafort, Jessica Manafort, and Jeffrey Yohai 3 executed quaranties in favor of Genesis Capital Master Fund 2, 4 LLC, wherein they individually and personally guaranteed, among other things, payment of the \$3,897,468 mortgage and the 5 \$1,402,532 construction loan. 6 7 On or about August 31, 2016, Paul Manafort met with 8 representatives from Genesis Capital Master Fund 2, LLC, to 9 discuss the fact that payments had not been made on the MC Brooklyn Holdings, LLC, loans and as a result the loans were 10 11 in default and Genesis Capital Master Fund 2, LLC, was 12 pursuing foreclosure. On or about September 20, 2016, Genesis Capital 13 Master Fund 2, LLC, filed a summons and verified complaint in 14 15 the Supreme Court of the State of New York, County of Kings, 16 against MC Brooklyn Holdings, Paul Manafort, Kathleen 17 Manafort, Jessica Manafort, and Jeffrey Yohai. 18 Judicial proceedings were initiated as a result of a 19 lack of payment on the \$3,897,468 mortgage beginning on or 20 about April 1, 2016. 21 Notice of the filed summons and verified complaint 22 was served on the registered agent for MC Brooklyn Holdings, 23 LLC, corporation service company, on September 26, 2016. 24 Notice was also served at 377 Union Street, 25 Brooklyn, New York, on October 5, 2016, and on Paul Manafort

|    | U.S. v. Manafort———   |
|----|---|
|    | 1717  |
| 1  | at 10 at his location in Palm Beach Gardens, Florida, on      |
| 2  | October 17, 2016.   |
| 3  | Kathleen Manafort was served on October 17, 2016.             |
| 4  | Jessica Manafort was served on October 5, 2016, and           |
| 5  | October 19, 2016. And Jeffrey Yohai was served on October 21, |
| 6  | 2016.   |
| 7  | In January 2017, Paul Manafort repaid Genesis                 |
| 8  | Capital Master Fund 2, LLC, in full for the outstanding       |
| 9  | principal on the 377 Union Street loan from funds received    |
| 10 | from a separate loan from the Federal Savings Bank.           |
| 11 | At the time of that repayment, Paul and Kathleen              |
| 12 | Manafort signed a \$300,000 promissory note to repay Genesis  |
| 13 | for default interest under its loan contract.                 |
| 14 | This loan was secured by a second position lien on            |
| 15 | the property.   |
| 16 | THE COURT: All right. Now, you don't have your                |
| 17 | witness here. It's a little late. Oh, you do have him? It's   |
| 18 | a little late because we won't be able now to finish by 5:30. |
| 19 | Tell me, Mr. Asonye or Mr. Andres, how many                   |
| 20 | witnesses you have remaining and what your estimate is.       |
| 21 | You originally listed a lot of witnesses, many, many          |
| 22 | more than have already testified.                             |
| 23 | MR. ANDRES: Putting that issue aside, Judge, I'm              |
| 24 | not sure I agree with that. But in either case, there are     |
| 25 | approximately eight witnesses left. I don't think any of them |
|    |   |

-U.S. v. Manafort-1718 1 last more than an hour or around an hour, several of them 2 significantly less than a hour. So we're still on pace to end 3 early, which would be by Friday. THE COURT: Good. Well, to be clear about what I 4 said, you've had 17 witnesses, you listed 35. And now you're 5 6 telling me you're going to have about eight remaining and you 7 think you can finish before the end of the day Friday. 8 MR. ANDRES: Certainly by the end of the day on 9 Friday. THE COURT: All right. Good. Well, I think you --10 11 you've answered the question. 12 Thank you. MR. ANDRES: Thank you, Your Honor. 13 THE COURT: Now, when we begin tomorrow, you may 14 15 begin, Mr. Asonye, either with the one you were rushing to get 16 here or with the one you'd planned. 17 But whichever you begin with, tell Mr. Nanavati so that they have notice of -- to prepare. And, indeed, if 18 19 you -- if you-all have objections to the exhibits that you 20 know are going to be offered, because they'll give you that information, air that with them. And let's see if we can 21 22 avoid -- avoid the problem of taking more time. 23 Ladies and gentlemen, pass your books to the right. 24 And, again, Mr. Flood will collect them, maintain their 25 security, and prevent anybody from looking at them.

-U.S. v. Manafort-1719 1 Nobody will look at those books. 2 Now, this evening when you get home, there will be 3 very little curiosity, but you may be accosted, you may be 4 asked questions. Remember to resist the temptation to answer 5 the questions. We're going to make good progress and finish this matter as promptly as we can. 6 7 Now, of course, as you've noticed, I haven't asked 8 the defendant how many witnesses they have or if they have 9 any, because the defendant is not required to present any 10 evidence or to prove his innocence, because he has the 11 presumption of innocence. 12 But he does have the right to prepare -- or to 13 present witnesses. And -- but it isn't appropriate to ask 14 him, his counsel, what witnesses they intend or how many 15 witnesses they intend, because sort of like poker, you don't have to show your hand until you're called, something like 16 17 that. I'm not a poker player. 18 But you have to wait until all of the Government's 19 evidence is in, and then the defense can be asked, "Do you 20 have any witnesses you wish to present or any evidence you 21 wish to present?" 22 That's why I haven't asked so far. 23 Thank you for your careful attention today to the 24 evidence. You may follow Mr. Flood out.

I'll see you tomorrow morning at 9:30. There will

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                                                                   1720
    be a proceeding going on, but I fully expect it to be
 1
    completed by 9:30.
 2
 3
               (Jury dismissed.)
               THE COURT: Court stands in recess until tomorrow
 4
 5
    morning at 9:30.
 6
 7
                   (Proceedings adjourned at 5:11 p.m.)
 8
 9
10
11
12
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23
24
25
                                 —Tonia M. Harris OCR-USDC/EDVA 703-646-1438┘
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CERTIFICATE OF REPORTER I, Tonia Harris, an Official Court Reporter for the Eastern District of Virginia, do hereby certify that I reported by machine shorthand, in my official capacity, the proceedings had and testimony adduced upon the Jury Trial in the case of the UNITED STATES OF AMERICA versus PAUL J. MANAFORT, JR., Criminal Action No. 1:18-CR-83, in said court on the 8th day of August, 2018. I further certify that the foregoing 155 pages constitute the official transcript of said proceedings, as taken from my machine shorthand notes, my computer realtime display, together with the backup tape recording of said proceedings to the best of my ability. In witness whereof, I have hereto subscribed my name, this August 8, 2018. Tonia M. Harris, RPR Official Court Reporter